

Summary of March 2018 Housing Market Report from Arkansas REALTORS® Association

Most Units Sold for the Month				Most Units Sold for the Year			
County	March '18	March '17	% Change	County	YTD 2018	YTD 2017	% Change
Benton	597	541	10.35%	Benton	1,350	1,249	8.09%
Pulaski	447	487	-8.21%	Pulaski	1,140	1,097	3.92%
Washington	286	281	1.78%	Washington	728	702	3.70%
Saline	173	171	1.17%	Sebastian	420	436	-3.67%
Sebastian	168	191	-12.04%	Saline	396	387	2.33%
Top Five Markets Totals	1,671	1,671	0.00%	Top Five Markets Totals	4034	3871	4.21%
Statewide Totals	3,067	3,176	-3.43%	Statewide Totals	7,502	7,333	2.30%
Percentages of State Totals Provided by Top Five Markets	54.48%	52.61%		Percentages of State Totals Provided by Top Five Markets	53.77%	52.79%	
Highest Valuations for the Month				Highest Valuations for the Year			
County	March '18	March '17	% Change	County	YTD 2018	YTD 2017	% Change
Benton	\$143,853,120	\$122,308,198	17.62%	Benton	\$314,709,300	\$276,338,752	13.89%
Pulaski	\$87,396,993	\$98,281,957	-11.08%	Pulaski	\$187,913,040	\$216,491,853	-13.20%
Washington	\$62,130,068	\$56,877,491	9.23%	Washington	\$158,625,376	\$144,012,492	10.15%
Saline	\$33,274,128	\$29,484,846	12.85%	Saline	\$73,496,016	\$67,929,336	8.19%
Garland	\$28,791,048	\$25,990,544	10.78%	Garland	\$66,653,376	\$55,634,280	19.81%
Top Five Markets Totals	\$355,445,357	\$332,943,036	6.76%	Top Five Markets Totals	\$801,397,108	\$760,406,713	5.39%
Statewide Totals	\$555,189,095	\$536,381,028	3.51%	Statewide Totals	\$1,296,936,922	\$1,236,281,044	4.91%
Percentages of State Totals Provided by Top Five Markets	64.02%	62.07%		Percentages of State Totals Provided by Top Five Markets	61.79%	61.51%	
Highest Average Prices for the Month				Highest Average Prices for the Year			
County	March '18	March '17	% Change	County	YTD 2018	YTD 2017	% Change
Benton	\$240,960	\$226,078	6.58%	Benton	\$233,118	\$221,248	5.37%
Garland	\$218,114	\$183,032	19.17%	Washington	\$217,892	\$205,146	6.21%
Washington	\$217,238	\$202,411	7.33%	Carroll	\$187,459	\$142,729	31.34%
Pulaski	\$195,519	\$201,811	-3.12%	Garland	\$185,664	\$178,315	4.12%
Saline	\$192,336	\$172,426	11.55%	Saline	\$185,596	\$175,528	5.74%
Statewide Averages	\$181,020	\$168,886	7.19%	Statewide Averages	\$172,879	\$168,591	2.54%

¹ Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, March 2018

County	Mar '18	Mar '17	% Change	YTD '18	YTD '17	% Change
Arkansas	9	13	-30.77%	23	22	4.55%
Ashley	10	9	11.11%	20	18	11.11%
Baxter & Marion	76	89	-14.61%	189	204	-7.35%
Benton	597	541	10.35%	1350	1249	8.09%
Boone	72	84	-14.29%	201	203	-0.99%
Carroll	32	37	-13.51%	75	76	-1.32%
Clark	1	1	0.00%	4	1	300.00%
Clay	2	3	-33.33%	15	6	150.00%
Cleburne	28	33	-15.15%	74	74	0.00%
Columbia	16	5	220.00%	34	35	-2.86%
Conway	17	14	21.43%	31	38	-18.42%
Craighead	115	138	-16.67%	317	317	0.00%
Crawford	81	113	-28.32%	212	224	-5.36%
Crittenden	46	52	-11.54%	107	112	-4.46%
Cross	7	12	-41.67%	15	19	-21.05%
Faulkner	143	155	-7.74%	332	381	-12.86%
Franklin	14	4	250.00%	28	30	-6.67%
Fulton	3	5	-40.00%	7	13	-46.15%
Garland	132	142	-7.04%	359	312	15.06%
Grant	16	18	-11.11%	40	36	11.11%
Greene	50	64	-21.88%	115	123	-6.50%
Hot Spring	18	20	-10.00%	45	34	32.35%
Independence	26	21	23.81%	68	58	17.24%
Izard	8	3	166.67%	21	22	-4.55%
Jefferson	41	45	-8.89%	95	90	5.56%
Johnson	31	25	24.00%	67	66	1.52%
Lonoke	112	98	14.29%	267	249	7.23%
Madison	10	14	-28.57%	23	32	-28.13%
Miller	18	23	-21.74%	37	49	-24.49%
Mississippi	9	14	-35.71%	32	35	-8.57%
Ouachita	15	14	7.14%	30	36	-16.67%
Perry	6	6	0.00%	17	9	88.89%
Polk	21	18	16.67%	56	50	12.00%
Pope	60	66	-9.09%	160	161	-0.62%
Pulaski	447	487	-8.21%	1140	1097	3.92%
Saline	173	171	1.17%	396	387	2.33%
Sebastian	168	191	-12.04%	420	436	-3.67%
Sharp	21	21	0.00%	40	52	-23.08%
Union	35	20	75.00%	83	54	53.70%
Van Buren	19	24	-20.83%	51	54	-5.56%
Washington	286	281	1.78%	728	702	3.70%
White	76	82	-7.32%	178	167	6.59%
Totals	3,067	3,176	-3.43%	7,502	7,333	2.30%

Values of New and Existing Residential Units Sold, March 2018

County	Mar '18	Mar '17	% Change	YTD '18	YTD '17	% Change
Arkansas	\$890,100	\$1,269,047	-29.86%	\$2,581,382	\$1,936,440	33.31%
Ashley	\$1,129,800	\$1,390,149	-18.73%	\$1,814,900	\$2,091,294	-13.22%
Baxter & Marion	\$9,693,876	\$9,397,243	3.16%	\$25,282,341	\$25,723,380	-1.71%
Benton	\$143,853,120	\$122,308,198	17.62%	\$314,709,300	\$276,338,752	13.89%
Boone	\$8,840,880	\$8,518,020	3.79%	\$24,889,428	\$21,433,755	16.12%
Carroll	\$5,720,704	\$4,667,550	22.56%	\$14,059,425	\$10,847,404	29.61%
Clark	\$30,000	\$99,500	-69.85%	\$328,600	\$99,500	230.25%
Clay	\$119,500	\$170,400	-29.87%	\$1,962,900	\$395,298	396.56%
Cleburne	\$3,459,288	\$6,690,486	-48.30%	\$13,102,736	\$13,205,448	-0.78%
Columbia	\$1,810,096	\$1,217,800	48.64%	\$3,803,002	\$5,215,700	-27.09%
Conway	\$1,781,498	\$1,212,344	46.95%	\$3,352,588	\$3,280,616	2.19%
Craighead	\$19,480,540	\$22,460,466	-13.27%	\$53,055,022	\$52,255,231	1.53%
Crawford	\$10,931,679	\$12,548,085	-12.88%	\$26,653,064	\$24,986,752	6.67%
Crittenden	\$5,572,946	\$6,396,416	-12.87%	\$13,174,803	\$14,764,176	-10.77%
Cross	\$414,099	\$1,379,736	-69.99%	\$1,111,605	\$2,133,529	-47.90%
Faulkner	\$23,982,673	\$26,067,280	-8.00%	\$57,131,888	\$64,314,705	-11.17%
Franklin	\$1,743,406	\$539,000	223.45%	\$3,881,052	\$1,933,110	100.77%
Fulton	\$496,998	\$848,900	-41.45%	\$853,895	\$1,541,189	-44.60%
Garland	\$28,791,048	\$25,990,544	10.78%	\$66,653,376	\$55,634,280	19.81%
Grant	\$2,188,576	\$2,080,044	5.22%	\$5,985,640	\$3,879,252	54.30%
Greene	\$6,897,650	\$8,465,920	-18.52%	\$14,176,165	\$15,175,371	-6.58%
Hot Spring	\$2,173,572	\$2,135,500	1.78%	\$5,075,370	\$3,233,094	56.98%
Independence	\$3,319,420	\$2,185,344	51.89%	\$8,762,548	\$6,321,478	38.62%
Izard	\$650,096	\$212,955	205.27%	\$1,435,203	\$1,562,638	-8.16%
Jefferson	\$4,082,370	\$4,741,965	-13.91%	\$9,071,645	\$9,125,460	-0.59%
Johnson	\$3,175,764	\$2,132,400	48.93%	\$7,029,841	\$6,066,654	15.88%
Lonoke	\$18,123,840	\$14,653,352	23.68%	\$41,575,104	\$37,532,019	10.77%
Madison	\$1,722,800	\$1,879,024	-8.31%	\$3,518,310	\$3,949,696	-10.92%
Miller	\$2,488,896	\$2,473,857	0.61%	\$5,085,613	\$5,833,303	-12.82%
Mississippi	\$650,997	\$1,012,004	-35.67%	\$2,687,200	\$2,610,650	2.93%
Ouachita	\$1,540,830	\$1,513,498	1.81%	\$2,959,620	\$3,566,952	-17.03%
Perry	\$912,996	\$342,246	0.00%	\$2,224,484	\$970,434	129.23%
Polk	\$2,008,083	\$2,096,892	-4.24%	\$7,018,704	\$5,012,100	40.04%
Pope	\$7,119,540	\$7,649,994	-6.93%	\$21,647,520	\$19,842,123	9.10%
Pulaski	\$87,396,993	\$98,281,957	-11.08%	\$187,913,040	\$216,491,853	-13.20%
Saline	\$33,274,128	\$29,484,846	12.85%	\$73,496,016	\$67,929,336	8.19%
Sebastian	\$26,307,288	\$28,197,330	-6.70%	\$65,719,080	\$66,205,728	-0.74%
Sharp	\$1,304,499	\$1,304,499	0.00%	\$3,852,600	\$4,090,580	-5.82%
Union	\$5,615,225	\$2,503,360	124.31%	\$10,978,327	\$6,968,754	57.54%
Van Buren	\$2,625,401	\$2,050,440	28.04%	\$5,910,645	\$5,555,844	6.39%
Washington	\$62,130,068	\$56,877,491	9.23%	\$158,625,376	\$144,012,492	10.15%
White	\$10,737,812	\$10,934,946	-1.80%	\$23,787,564	\$22,214,674	7.08%
Totals	\$555,189,095	\$536,381,028	3.51%	\$1,296,936,922	\$1,236,281,044	4.91%

Average Prices of New and Existing Residential Units Sold, March 2018

County	Mar '18	Mar '17	% Change	YTD '18	YTD '17	% Change
Arkansas	\$ 98,900	\$ 97,619	1.31%	\$ 112,234	\$ 88,020	27.51%
Ashley	\$ 112,980	\$ 154,461	-26.86%	\$ 90,745	\$ 116,183	-21.89%
Baxter & Marion	\$ 127,551	\$ 105,587	20.80%	\$ 133,769	\$ 126,095	6.09%
Benton	\$ 240,960	\$ 226,078	6.58%	\$ 233,118	\$ 221,248	5.37%
Boone	\$ 122,790	\$ 101,405	21.09%	\$ 123,828	\$ 105,585	17.28%
Carroll	\$ 178,772	\$ 126,150	41.71%	\$ 187,459	\$ 142,729	31.34%
Clark	\$ 30,000	\$ 99,500	-69.85%	\$ 82,150	\$ 99,500	-17.44%
Clay	\$ 59,750	\$ 56,800	5.19%	\$ 130,860	\$ 65,883	98.62%
Cleburne	\$ 123,546	\$ 202,742	-39.06%	\$ 177,064	\$ 178,452	-0.78%
Columbia	\$ 113,131	\$ 243,560	-53.55%	\$ 111,853	\$ 149,020	-24.94%
Conway	\$ 104,794	\$ 86,596	21.01%	\$ 108,148	\$ 86,332	25.27%
Craighead	\$ 169,396	\$ 162,757	4.08%	\$ 167,366	\$ 164,843	1.53%
Crawford	\$ 134,959	\$ 111,045	21.54%	\$ 125,722	\$ 111,548	12.71%
Crittenden	\$ 121,151	\$ 123,008	-1.51%	\$ 123,129	\$ 131,823	-6.60%
Cross	\$ 59,157	\$ 114,978	-48.55%	\$ 74,107	\$ 112,291	-34.00%
Faulkner	\$ 167,711	\$ 168,176	-0.28%	\$ 172,084	\$ 168,805	1.94%
Franklin	\$ 124,529	\$ 134,750	-7.59%	\$ 138,609	\$ 64,437	115.11%
Fulton	\$ 165,666	\$ 169,780	-2.42%	\$ 121,985	\$ 118,553	2.89%
Garland	\$ 218,114	\$ 183,032	19.17%	\$ 185,664	\$ 178,315	4.12%
Grant	\$ 136,786	\$ 115,558	18.37%	\$ 149,641	\$ 107,757	38.87%
Greene	\$ 137,953	\$ 132,280	4.29%	\$ 123,271	\$ 123,377	-0.09%
Hot Spring	\$ 120,754	\$ 106,775	13.09%	\$ 112,786	\$ 95,091	18.61%
Independence	\$ 127,670	\$ 104,064	22.68%	\$ 128,861	\$ 108,991	18.23%
Izard	\$ 81,262	\$ 70,985	14.48%	\$ 68,343	\$ 71,029	-3.78%
Jefferson	\$ 99,570	\$ 105,377	-5.51%	\$ 95,491	\$ 101,394	-5.82%
Johnson	\$ 102,444	\$ 85,296	20.10%	\$ 104,923	\$ 91,919	14.15%
Lonoke	\$ 161,820	\$ 149,524	8.22%	\$ 155,712	\$ 150,731	3.30%
Madison	\$ 172,280	\$ 134,216	28.36%	\$ 152,970	\$ 123,428	23.93%
Miller	\$ 138,272	\$ 107,559	28.55%	\$ 137,449	\$ 119,047	15.46%
Mississippi	\$ 72,333	\$ 72,286	0.07%	\$ 83,975	\$ 74,590	12.58%
Ouachita	\$ 102,722	\$ 108,107	-4.98%	\$ 98,654	\$ 99,082	-0.43%
Perry	\$ 152,166	\$ 57,041	0.00%	\$ 130,852	\$ 107,826	21.35%
Polk	\$ 95,623	\$ 116,494	-17.92%	\$ 125,334	\$ 100,242	25.03%
Pope	\$ 118,659	\$ 115,909	2.37%	\$ 135,297	\$ 123,243	9.78%
Pulaski	\$ 195,519	\$ 201,811	-3.12%	\$ 164,836	\$ 197,349	-16.47%
Saline	\$ 192,336	\$ 172,426	11.55%	\$ 185,596	\$ 175,528	5.74%
Sebastian	\$ 156,591	\$ 147,630	6.07%	\$ 156,474	\$ 151,848	3.05%
Sharp	\$ 62,119	\$ 62,119	0.00%	\$ 96,315	\$ 78,665	22.44%
Union	\$ 160,435	\$ 125,168	28.18%	\$ 132,269	\$ 129,051	2.49%
Van Buren	\$ 138,179	\$ 85,435	61.74%	\$ 115,895	\$ 102,886	12.64%
Washington	\$ 217,238	\$ 202,411	7.33%	\$ 217,892	\$ 205,146	6.21%
White	\$ 141,287	\$ 133,353	5.95%	\$ 133,638	\$ 133,022	0.46%
Statewide	\$181,020	\$168,886	7.19%	\$172,879	\$168,591	2.54%

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