

**Summary of September 2018 Housing Market Report from Arkansas REALTORS® Association**

<b>Most Units Sold for the Month</b>				<b>Most Units Sold for the Year</b>			
<b>County</b>	<b>Sept '18</b>	<b>Sept '17</b>	<b>% Change</b>	<b>County</b>	<b>YTD 2018</b>	<b>YTD 2017</b>	<b>% Change</b>
Benton	452	558	-19.00%	Benton	4,807	4,710	2.06%
Pulaski	399	464	-14.01%	Pulaski	4,272	4,159	2.72%
Washington	277	281	-1.42%	Washington	2855	2,752	3.74%
Garland	148	139	6.47%	Sebastian	1,537	1,474	4.27%
Saline	140	157	-10.83%	Saline	1,526	1,558	-2.05%
<b>Top Five Markets Totals</b>	1,416	1,599	-11.44%	<b>Top Five Markets Totals</b>	14997	14653	2.35%
<b>Statewide Totals</b>	2,727	3,013	-9.49%	<b>Statewide Totals</b>	27,863	27,106	2.79%
<b>Percentages of State Totals Provided by Top Five Markets</b>	51.93%	53.07%		<b>Percentages of State Totals Provided by Top Five Markets</b>	53.82%	54.06%	
<b>Highest Valuations for the Month</b>				<b>Highest Valuations for the Year</b>			
<b>County</b>	<b>Sept '18</b>	<b>Sept '17</b>	<b>% Change</b>	<b>County</b>	<b>YTD 2018</b>	<b>YTD 2017</b>	<b>% Change</b>
Benton	\$108,777,868	\$125,333,496	-13.21%	Benton	\$1,149,344,086	\$1,073,978,910	7.02%
Pulaski	\$75,696,684	\$89,128,368	-15.07%	Pulaski	\$851,456,592	\$831,612,845	2.39%
Washington	\$63,768,170	\$56,985,395	11.90%	Washington	\$653,983,430	\$588,253,760	11.17%
Garland	\$26,890,712	\$25,110,906	7.09%	Saline	\$295,044,470	\$294,460,442	0.20%
Saline	\$24,888,640	\$31,231,068	-20.31%	Garland	\$280,544,138	\$231,400,576	21.24%
<b>Top Five Markets Totals</b>	\$300,022,074	\$327,789,233	-8.47%	<b>Top Five Markets Totals</b>	\$3,230,372,716	\$3,019,706,533	6.98%
<b>Statewide Totals</b>	\$488,817,186	\$526,109,130	-7.09%	<b>Statewide Totals</b>	\$5,116,468,617	\$4,781,626,318	7.00%
<b>Percentages of State Totals Provided by Top Five Markets</b>	61.38%	62.30%		<b>Percentages of State Totals Provided by Top Five Markets</b>	63.14%	63.15%	
<b>Highest Average Prices for the Month</b>				<b>Highest Average Prices for the Year</b>			
<b>County</b>	<b>Sept '18</b>	<b>Sept '17</b>	<b>% Change</b>	<b>County</b>	<b>YTD 2018</b>	<b>YTD 2017</b>	<b>% Change</b>
Benton	\$240,659	\$224,612	7.14%	Benton	\$239,098	\$228,021	4.86%
Washington	\$230,210	\$202,795	13.52%	Washington	\$229,066	\$213,755	7.16%
Cleburne	\$207,019	\$164,662	25.72%	Pulaski	\$199,311	\$199,955	-0.32%
Pulaski	\$189,716	\$192,087	-1.23%	Garland	\$196,322	\$194,128	1.13%
Cross	\$188,750	\$103,283	82.75%	Saline	\$193,345	\$188,999	2.30%
<b>Statewide Averages</b>	\$179,251	\$174,613	2.66%	<b>Statewide Averages</b>	\$183,629	\$176,405	4.10%

<sup>1</sup> Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

### New and Existing Residential Units Sold, September 2018

<b>County</b>	<b>Sept '18</b>	<b>Sept '17</b>	<b>% Change</b>	<b>YTD '18</b>	<b>YTD '17</b>	<b>% Change</b>
Arkansas	16	12	33.33%	89	80	11.25%
Ashley	4	4	0.00%	59	56	5.36%
Baxter & Marion	80	84	-4.76%	800	734	8.99%
Benton	452	558	-19.00%	4807	4710	2.06%
Boone	55	81	-32.10%	690	678	1.77%
Carroll	26	39	-33.33%	261	274	-4.74%
Clark	7	10	-30.00%	82	87	-5.75%
Clay	4	2	100.00%	26	26	0.00%
Cleburne	38	32	18.75%	365	310	17.74%
Columbia	10	13	-23.08%	109	115	-5.22%
Conway	12	8	50.00%	104	96	8.33%
Craighead	131	124	5.65%	1223	1161	5.34%
Crawford	81	92	-11.96%	769	747	2.95%
Crittenden	35	60	-41.67%	376	420	-10.48%
Cross	3	6	-50.00%	57	72	-20.83%
Faulkner	119	162	-26.54%	1296	1380	-6.09%
Franklin	10	12	-16.67%	82	104	-21.15%
Fulton	1	7	-85.71%	33	48	-31.25%
Garland	148	139	6.47%	1429	1192	19.88%
Grant	18	21	-14.29%	149	120	24.17%
Greene	38	32	18.75%	378	395	-4.30%
Hot Spring	17	15	13.33%	170	148	14.86%
Independence	26	23	13.04%	237	215	10.23%
Izard	9	12	-25.00%	83	67	23.88%
Jefferson	36	34	5.88%	325	319	1.88%
Johnson	21	20	5.00%	206	211	-2.37%
Lonoke	103	113	-8.85%	981	907	8.16%
Madison	13	8	62.50%	90	86	4.65%
Miller	16	18	-11.11%	172	180	-4.44%
Mississippi	11	15	-26.67%	113	135	-16.30%
Ouachita	22	18	22.22%	123	116	6.03%
Perry	3	3	0.00%	45	40	12.50%
Polk	18	18	0.00%	163	161	1.24%
Pope	69	75	-8.00%	612	586	4.44%
Pulaski	399	464	-14.01%	4272	4159	2.72%
Saline	140	157	-10.83%	1526	1558	-2.05%
Sebastian	135	139	-2.88%	1537	1474	4.27%
Sharp	15	29	-48.28%	174	203	-14.29%
Union	31	36	-13.89%	259	217	19.35%
Van Buren	19	18	5.56%	141	190	-25.79%
Washington	277	281	-1.42%	2855	2752	3.74%
White	59	19	210.53%	595	577	3.12%
<b>Totals</b>	<b>2,727</b>	<b>3,013</b>	<b>-9.49%</b>	<b>27,863</b>	<b>27,106</b>	<b>2.79%</b>

**Values of New and Existing Residential Units Sold, September 2018**

<b>County</b>	<b>Sept '18</b>	<b>Sept'17</b>	<b>% Change</b>	<b>YTD '18</b>	<b>YTD '17</b>	<b>% Change</b>
Arkansas	\$1,558,000	\$1,142,004	36.43%	\$8,715,859	\$7,811,600	11.58%
Ashley	\$416,652	\$251,400	65.73%	\$5,727,071	\$5,917,352	-3.22%
Baxter & Marion	\$11,335,680	\$11,160,828	1.57%	\$107,206,400	\$96,771,294	10.78%
Benton	\$108,777,868	\$125,333,496	-13.21%	\$1,149,344,086	\$1,073,978,910	7.02%
Boone	\$6,360,695	\$9,381,420	-32.20%	\$86,520,480	\$80,806,074	7.07%
Carroll	\$3,893,396	\$7,462,182	-47.82%	\$44,135,622	\$45,982,954	-4.02%
Clark	\$886,949	\$1,298,500	-31.69%	\$10,024,500	\$11,229,525	-10.73%
Clay	\$319,948	\$145,000	120.65%	\$1,822,418	\$1,664,884	9.46%
Cleburne	\$7,866,722	\$5,269,184	49.30%	\$69,271,160	\$52,250,810	32.57%
Columbia	\$1,120,650	\$2,235,298	-49.87%	\$14,134,684	\$16,227,995	-12.90%
Conway	\$1,466,244	\$745,648	96.64%	\$11,838,632	\$9,139,776	29.53%
Craighead	\$22,799,502	\$20,596,028	10.70%	\$216,654,450	\$195,990,732	10.54%
Crawford	\$10,177,326	\$11,702,584	-13.03%	\$107,691,529	\$93,118,779	15.65%
Crittenden	\$3,753,645	\$7,684,800	-51.15%	\$49,003,328	\$56,493,780	-13.26%
Cross	\$566,250	\$619,698	-8.62%	\$7,110,579	\$8,317,080	-14.51%
Faulkner	\$22,404,249	\$29,189,484	-23.25%	\$228,461,472	\$239,977,860	-4.80%
Franklin	\$1,501,500	\$1,320,828	13.68%	\$9,852,628	\$8,530,600	15.50%
Fulton	\$72,000	\$1,223,999	-94.12%	\$4,269,540	\$5,569,968	-23.35%
Garland	\$26,890,712	\$25,110,906	7.09%	\$280,544,138	\$231,400,576	21.24%
Grant	\$2,703,042	\$2,839,347	-4.80%	\$21,862,323	\$15,965,880	36.93%
Greene	\$4,833,524	\$4,103,200	17.80%	\$48,482,280	\$51,037,555	-5.01%
Hot Spring	\$2,649,790	\$1,794,285	47.68%	\$21,438,530	\$14,466,852	48.19%
Independence	\$2,963,688	\$3,267,794	-9.31%	\$30,627,747	\$27,210,185	12.56%
Izard	\$1,474,398	\$894,492	64.83%	\$8,557,383	\$5,226,469	63.73%
Jefferson	\$2,508,840	\$3,563,676	-29.60%	\$30,476,875	\$32,395,088	-5.92%
Johnson	\$2,743,797	\$1,655,540	65.73%	\$24,282,662	\$20,441,680	18.79%
Lonoke	\$15,815,032	\$17,950,050	-11.89%	\$155,073,537	\$136,808,252	13.35%
Madison	\$2,114,229	\$987,904	114.01%	\$14,049,000	\$12,421,926	13.10%
Miller	\$2,286,816	\$2,034,900	12.38%	\$25,042,856	\$25,409,880	-1.44%
Mississippi	\$860,805	\$1,055,805	-18.47%	\$9,492,678	\$10,740,600	-11.62%
Ouachita	\$1,845,492	\$1,283,292	43.81%	\$11,704,926	\$9,821,720	19.17%
Perry	\$496,899	\$318,777	0.00%	\$5,872,995	\$4,386,160	33.90%
Polk	\$2,035,908	\$2,047,698	-0.58%	\$18,481,592	\$19,238,856	-3.94%
Pope	\$11,050,005	\$11,413,050	-3.18%	\$89,616,996	\$78,170,056	14.64%
Pulaski	\$75,696,684	\$89,128,368	-15.07%	\$851,456,592	\$831,612,845	2.39%
Saline	\$24,888,640	\$31,231,068	-20.31%	\$295,044,470	\$294,460,442	0.20%
Sebastian	\$19,771,965	\$21,097,976	-6.29%	\$240,578,925	\$220,327,624	9.19%
Sharp	\$1,067,745	\$2,415,294	-55.79%	\$15,257,364	\$16,673,608	-8.49%
Union	\$4,600,152	\$4,214,484	9.15%	\$35,751,065	\$29,755,257	20.15%
Van Buren	\$1,946,189	\$1,736,946	12.05%	\$13,712,955	\$18,428,860	-25.59%
Washington	\$63,768,170	\$56,985,395	11.90%	\$653,983,430	\$588,253,760	11.17%
White	\$8,527,388	\$2,216,502	284.72%	\$83,292,860	\$77,192,214	7.90%
<b>Totals</b>	<b>\$488,817,186</b>	<b>\$526,109,130</b>	<b>-7.09%</b>	<b>\$5,116,468,617</b>	<b>\$4,781,626,318</b>	<b>7.00%</b>

**Average Prices of New and Existing Residential Units Sold, September 2018**

<b>County</b>	<b>Sept '18</b>	<b>Sept '17</b>	<b>% Change</b>	<b>YTD '18</b>	<b>YTD '17</b>	<b>% Change</b>
Arkansas	\$ 97,375	\$ 95,167	2.32%	\$ 97,931	\$ 97,645	0.29%
Ashley	\$ 104,163	\$ 62,850	65.73%	\$ 97,069	\$ 105,667	-8.14%
Baxter & Marion	\$ 141,696	\$ 132,867	6.64%	\$ 134,008	\$ 131,841	1.64%
Benton	\$ 240,659	\$ 224,612	7.14%	\$ 239,098	\$ 228,021	4.86%
Boone	\$ 115,649	\$ 115,820	-0.15%	\$ 125,392	\$ 119,183	5.21%
Carroll	\$ 149,746	\$ 191,338	-21.74%	\$ 169,102	\$ 167,821	0.76%
Clark	\$ 126,707	\$ 129,850	-2.42%	\$ 122,250	\$ 129,075	-5.29%
Clay	\$ 79,987	\$ 72,500	10.33%	\$ 70,093	\$ 64,034	9.46%
Cleburne	\$ 207,019	\$ 164,662	25.72%	\$ 189,784	\$ 168,551	12.60%
Columbia	\$ 112,065	\$ 171,946	-34.83%	\$ 129,676	\$ 141,113	-8.10%
Conway	\$ 122,187	\$ 93,206	31.09%	\$ 113,833	\$ 95,206	19.56%
Craighead	\$ 174,042	\$ 166,097	4.78%	\$ 177,150	\$ 168,812	4.94%
Crawford	\$ 125,646	\$ 127,202	-1.22%	\$ 140,041	\$ 124,657	12.34%
Crittenden	\$ 107,247	\$ 128,080	-16.27%	\$ 130,328	\$ 134,509	-3.11%
Cross	\$ 188,750	\$ 103,283	82.75%	\$ 124,747	\$ 115,515	7.99%
Faulkner	\$ 188,271	\$ 180,182	4.49%	\$ 176,282	\$ 173,897	1.37%
Franklin	\$ 150,150	\$ 110,069	36.41%	\$ 120,154	\$ 82,025	46.48%
Fulton	\$ 72,000	\$ 174,857	-58.82%	\$ 129,380	\$ 116,041	11.50%
Garland	\$ 181,694	\$ 180,654	0.58%	\$ 196,322	\$ 194,128	1.13%
Grant	\$ 150,169	\$ 135,207	11.07%	\$ 146,727	\$ 133,049	10.28%
Greene	\$ 127,198	\$ 128,225	-0.80%	\$ 128,260	\$ 129,209	-0.73%
Hot Spring	\$ 155,870	\$ 119,619	30.31%	\$ 126,109	\$ 97,749	29.01%
Independence	\$ 113,988	\$ 142,078	-19.77%	\$ 129,231	\$ 126,559	2.11%
Izard	\$ 163,822	\$ 74,541	119.77%	\$ 103,101	\$ 78,007	32.17%
Jefferson	\$ 69,690	\$ 104,814	-33.51%	\$ 93,775	\$ 101,552	-7.66%
Johnson	\$ 130,657	\$ 82,777	57.84%	\$ 117,877	\$ 96,880	21.67%
Lonoke	\$ 153,544	\$ 158,850	-3.34%	\$ 158,077	\$ 150,836	4.80%
Madison	\$ 162,633	\$ 123,488	31.70%	\$ 156,100	\$ 144,441	8.07%
Miller	\$ 142,926	\$ 113,050	26.43%	\$ 145,598	\$ 141,166	3.14%
Mississippi	\$ 78,255	\$ 70,387	11.18%	\$ 84,006	\$ 79,560	5.59%
Ouachita	\$ 83,886	\$ 71,294	17.66%	\$ 95,162	\$ 84,670	12.39%
Perry	\$ 165,633	\$ 106,259	17.66%	\$ 130,511	\$ 109,654	19.02%
Polk	\$ 113,106	\$ 113,761	-0.58%	\$ 113,384	\$ 119,496	-5.11%
Pope	\$ 160,145	\$ 152,174	5.24%	\$ 146,433	\$ 133,396	9.77%
Pulaski	\$ 189,716	\$ 192,087	-1.23%	\$ 199,311	\$ 199,955	-0.32%
Saline	\$ 177,776	\$ 198,924	-10.63%	\$ 193,345	\$ 188,999	2.30%
Sebastian	\$ 146,459	\$ 151,784	-3.51%	\$ 156,525	\$ 149,476	4.72%
Sharp	\$ 71,183	\$ 83,286	-14.53%	\$ 87,686	\$ 82,136	6.76%
Union	\$ 148,392	\$ 117,069	26.76%	\$ 138,035	\$ 137,121	0.67%
Van Buren	\$ 102,431	\$ 96,497	6.15%	\$ 97,255	\$ 96,994	0.27%
Washington	\$ 230,210	\$ 202,795	13.52%	\$ 229,066	\$ 213,755	7.16%
White	\$ 144,532	\$ 116,658	23.89%	\$ 139,988	\$ 133,782	4.64%
<b>Statewide</b>	<b>\$179,251</b>	<b>\$174,613</b>	<b>2.66%</b>	<b>\$183,629</b>	<b>\$176,405</b>	<b>4.10%</b>

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