

# Zone Director

## What is my duty as a Zone Director?

The Zone Directors are expected to visit each Member Board in his or her Zone as soon as possible after assuming office and report on the visit to their respective District Vice President. The Zone Directors should try to open all lines of communication with the membership in the Zone, in order to give effective input to the Board of Directors.

The Zone Directors are expected to promote and encourage involvement in ARA programs to all members in the Zone, including, but not limited to attendance at educational sessions, political programs, participation in the REALTOR®-of-the-Year program, participation in the elective process for ARA Officers, charitable fund raising programs, etc.

---

The Zone Directors are expected to attend the following meetings:

- All meetings of the ARA Board of Directors. \*\*\*
- ARA's State Convention and its Board of Directors Meeting.\*\*\*
- ARA's annual Leadership Conference the year prior to the start of their term as Zone Director and during and the years of their term as Zone Director.\*\*\*
- Attend at least twice annually Member Board meetings in your Zone and/or as invited by the Board President.

*\*\*\* Mandatory meetings with required attendance policy: Attendance shall be required. Upon the third absences during the entire term as Zone Director, resignation shall be automatic. An excused absence is only when the member is attending another ARA or NAR Meeting held at the same time. The President shall determine such resignations. Should such resignation be instituted, the Zone Director may file a written request to the Board of Directors for reinstatement explaining the reasons for absences. If reinstated, one additional absence shall automatically be a final resignation without the ability to submit for reinstatement.\*\*\**

---

## What do I report as a Zone Director to my DVP and how often do I report?

Each Zone Director is expected to reach out to local boards in their zone, and report what is going on within said boards. The reports are to be sent to the DVP MONTHLY. The information reported should come from the Zone Director and NOT THE LOCAL BOARD AE.