

Summary of January 2020 Housing Market Report from Arkansas REALTORS® Association

Most Units Sold for the Month			
County	Jan-20	Jan-19	% Change
Benton	451	336	34.23%
Pulaski	310	315	-1.59%
Washington	296	198	49.49%
Sebastian	134	127	5.51%
Saline	124	117	5.98%
Top Five Markets Totals	1,315	1,093	20.31%
Statewide Totals	2,411	1,947	23.83%
Percentages of State Totals Provided by Top Five Markets	54.54%	56.14%	

Most Units Sold for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	451	336	34.23%
Pulaski	310	315	-1.59%
Washington	296	198	49.49%
Sebastian	134	127	5.51%
Saline	124	117	5.98%
Top Five Markets Totals	1315	1093	20.31%
Statewide Totals	2,411	1,947	23.83%
Percentages of State Totals Provided by Top Five Markets	54.54%	56.14%	

Highest Valuations for the Month			
County	Jan-20	Jan-19	% Change
Benton	\$113,465,737	\$76,900,992	47.55%
Washington	\$71,524,848	\$43,609,896	64.01%
Pulaski	\$64,145,510	\$62,050,275	3.38%
Garland	\$24,473,078	\$14,399,400	69.96%
Saline	\$24,360,420	\$20,948,850	16.29%
Top Five Markets Totals	\$297,969,593	\$217,909,413	36.74%
Statewide Totals	\$455,294,750	\$350,755,431	29.80%
Percentages of State Totals Provided by Top Five Markets	65.45%	62.13%	

Highest Valuations for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	\$113,465,737	\$76,900,992	47.55%
Washington	\$71,524,848	\$43,609,896	64.01%
Pulaski	\$64,145,510	\$62,050,275	3.38%
Garland	\$24,473,078	\$14,399,400	69.96%
Saline	\$24,360,420	\$20,948,850	16.29%
Top Five Markets Totals	\$297,969,593	\$217,909,413	36.74%
Statewide Totals	\$455,294,750	\$350,755,443	29.80%
Percentages of State Totals Provided by Top Five Markets	65.45%	62.13%	

Highest Average Prices for the Month			
County	Jan-20	Jan-19	% Change
Benton	\$251,587	\$228,872	9.92%
Washington	\$241,638	\$220,252	9.71%
Pulaski	\$206,921	\$196,985	5.04%
Garland	\$200,599	\$143,994	39.31%
Saline	\$196,455	\$179,050	9.72%
Statewide Averages	\$188,841	\$180,152	4.82%

Highest Average Prices for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	\$251,587	\$228,872	9.92%
Washington	\$241,638	\$220,252	9.71%
Pulaski	\$206,921	\$196,985	5.04%
Garland	\$200,599	\$143,994	39.31%
Saline	\$196,455	\$179,050	9.72%
Statewide Averages	\$188,841	\$180,152	4.82%

1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, January, 2020

County	Jan-20	Jan-19	% Change	YTD '20	YTD '19	% Change
Arkansas	5	3	66.67%	5	3	66.67%
Ashley	1	3	-66.67%	1	3	-66.67%
Baxter & Marion	58	61	-4.92%	58	61	-4.92%
Benton	451	336	34.23%	451	336	34.23%
Boone	54	49	10.20%	54	49	10.20%
Carroll	19	11	72.73%	19	11	72.73%
Clark	12	6	100.00%	12	6	100.00%
Clay	3	1	200.00%	3	1	200.00%
Cleburne	23	21	9.52%	23	21	9.52%
Columbia	12	7	71.43%	12	7	71.43%
Conway	14	9	55.56%	14	9	55.56%
Craighead	106	81	30.86%	106	81	30.86%
Crawford	77	55	40.00%	77	55	40.00%
Crittenden	30	25	20.00%	30	25	20.00%
Cross	4	2	100.00%	4	2	100.00%
Faulkner	106	82	29.27%	106	82	29.27%
Franklin	11	10	10.00%	11	10	10.00%
Fulton	5	6	-16.67%	5	6	-16.67%
Garland	122	100	22.00%	122	100	22.00%
Grant	8	3	166.67%	8	3	166.67%
Greene	24	22	9.09%	24	22	9.09%
Hot Spring	16	18	-11.11%	16	18	-11.11%
Independence	9	13	-30.77%	9	13	-30.77%
Izard	8	6	33.33%	8	6	33.33%
Jefferson	30	23	30.43%	30	23	30.43%
Johnson	19	18	5.56%	19	18	5.56%
Lonoke	97	58	67.24%	97	58	67.24%
Madison	11	7	57.14%	11	7	57.14%
Miller	14	12	16.67%	14	12	16.67%
Mississippi	7	7	0.00%	7	7	0.00%
Ouachita	11	4	175.00%	11	4	175.00%
Perry	9	2	350.00%	9	2	350.00%
Polk	13	9	44.44%	13	9	44.44%
Pope	44	36	22.22%	44	36	22.22%
Pulaski	310	315	-1.59%	310	315	-1.59%
Saline	124	117	5.98%	124	117	5.98%
Sebastian	134	127	5.51%	134	127	5.51%
Sharp	30	14	114.29%	30	14	114.29%
Union	26	14	85.71%	26	14	85.71%
Van Buren	15	8	87.50%	15	8	87.50%
Washington	296	198	49.49%	296	198	49.49%
White	43	48	-10.42%	43	48	-10.42%
Totals	2,411	1,947	23.83%	2,411	1,947	23.83%

Values of New and Existing Residential Units Sold, January 2020

County	Jan-20	Jan-19	% Change	YTD '20	YTD '19	% Change
Arkansas	\$271,750	\$78,000	248.40%	\$271,750	\$78,000	248.40%
Ashley	\$99,500	\$257,601	-61.37%	\$99,500	\$257,601	-61.37%
Baxter & Marion	\$9,150,776	\$8,009,788	14.24%	\$9,150,776	\$8,009,788	14.24%
Benton	\$113,465,737	\$76,900,992	47.55%	\$113,465,737	\$76,900,992	47.55%
Boone	\$7,569,666	\$5,771,955	31.15%	\$7,569,666	\$5,771,955	31.15%
Carroll	\$3,731,296	\$1,896,004	96.80%	\$3,731,296	\$1,896,004	96.80%
Clark	\$1,261,800	\$1,221,000	3.34%	\$1,261,800	\$1,221,000	3.34%
Clay	\$404,400	\$33,000	1125.45%	\$404,400	\$33,000	1125.45%
Cleburne	\$4,285,291	\$3,797,199	12.85%	\$4,285,291	\$3,797,199	12.85%
Columbia	\$1,289,652	\$978,502	31.80%	\$1,289,652	\$978,502	31.80%
Conway	\$1,767,696	\$1,325,493	33.36%	\$1,767,696	\$1,325,493	33.36%
Craighead	\$18,371,814	\$14,204,403	29.34%	\$18,371,814	\$14,204,403	29.34%
Crawford	\$10,430,497	\$8,147,975	28.01%	\$10,430,497	\$8,147,975	28.01%
Crittenden	\$3,868,980	\$4,179,400	-7.43%	\$3,868,980	\$4,179,400	-7.43%
Cross	\$580,000	\$113,500	411.01%	\$580,000	\$113,500	411.01%
Faulkner	\$20,028,170	\$15,044,212	33.13%	\$20,028,170	\$15,044,212	33.13%
Franklin	\$1,128,017	\$690,100	63.46%	\$1,128,017	\$690,100	63.46%
Fulton	\$434,285	\$724,800	-40.08%	\$434,285	\$724,800	-40.08%
Garland	\$24,473,078	\$14,399,400	69.96%	\$24,473,078	\$14,399,400	69.96%
Grant	\$1,430,320	\$363,999	292.95%	\$1,430,320	\$363,999	292.95%
Greene	\$3,466,920	\$2,420,682	43.22%	\$3,466,920	\$2,420,682	43.22%
Hot Spring	\$1,526,000	\$2,303,460	-33.75%	\$1,526,000	\$2,303,460	-33.75%
Independence	\$964,899	\$1,476,397	-34.65%	\$964,899	\$1,476,397	-34.65%
Izard	\$752,784	\$621,300	21.16%	\$752,784	\$621,300	21.16%
Jefferson	\$3,022,050	\$2,475,375	22.08%	\$3,022,050	\$2,475,375	22.08%
Johnson	\$2,121,559	\$1,358,892	56.12%	\$2,121,559	\$1,358,892	56.12%
Lonoke	\$15,292,826	\$9,328,778	63.93%	\$15,292,826	\$9,328,778	63.93%
Madison	\$1,693,604	\$1,168,601	44.93%	\$1,693,604	\$1,168,601	44.93%
Miller	\$2,004,128	\$1,874,064	6.94%	\$2,004,128	\$1,874,076	6.94%
Mississippi	\$867,902	\$707,000	22.76%	\$867,902	\$707,000	22.76%
Ouachita	\$1,869,505	\$608,152	207.41%	\$1,869,505	\$608,152	207.41%
Perry	\$1,000,692	\$287,500	0.00%	\$1,000,692	\$287,500	248.07%
Polk	\$1,447,394	\$1,034,397	39.93%	\$1,447,394	\$1,034,397	39.93%
Pope	\$6,000,368	\$6,226,416	-3.63%	\$6,000,368	\$6,226,416	-3.63%
Pulaski	\$64,145,510	\$62,050,275	3.38%	\$64,145,510	\$62,050,275	3.38%
Saline	\$24,360,420	\$20,948,850	16.29%	\$24,360,420	\$20,948,850	16.29%
Sebastian	\$18,046,584	\$23,827,359	-24.26%	\$18,046,584	\$23,827,359	-24.26%
Sharp	\$2,520,630	\$1,275,092	97.68%	\$2,520,630	\$1,275,092	97.68%
Union	\$2,679,638	\$1,506,694	77.85%	\$2,679,638	\$1,506,694	77.85%
Van Buren	\$1,734,795	\$891,696	94.55%	\$1,734,795	\$891,696	94.55%
Washington	\$71,524,848	\$43,609,896	64.01%	\$71,524,848	\$43,609,896	64.01%
White	\$4,208,969	\$6,617,232	-36.39%	\$4,208,969	\$6,617,232	-36.39%
Totals	\$455,294,750	\$350,755,431	29.80%	\$455,294,750	\$350,755,443	29.80%

Average Prices of New and Existing Residential Units Sold, January, 2020

County	Jan-20	Jan-19	% Change	YTD '20	YTD '19	% Change
Arkansas	\$ 54,350	\$ 26,000	109.04%	\$ 54,350	\$ 26,000	109.04%
Ashley	\$ 99,500	\$ 85,867	15.88%	\$ 99,500	\$ 85,867	15.88%
Baxter & Marion	\$157,772	\$ 131,308	20.15%	\$ 157,772	\$ 131,308	20.15%
Benton	\$251,587	\$ 228,872	9.92%	\$ 251,587	\$ 228,872	9.92%
Boone	\$140,179	\$ 117,795	19.00%	\$ 140,179	\$ 117,795	19.00%
Carroll	\$196,384	\$ 172,364	13.94%	\$ 196,384	\$ 172,364	13.94%
Clark	\$105,150	\$ 203,500	-48.33%	\$ 105,150	\$ 203,500	-48.33%
Clay	\$134,800	\$ 33,000	308.48%	\$ 134,800	\$ 33,000	308.48%
Cleburne	\$186,317	\$ 180,819	3.04%	\$ 186,317	\$ 180,819	3.04%
Columbia	\$107,471	\$ 139,786	-23.12%	\$ 107,471	\$ 139,786	-23.12%
Conway	\$126,264	\$ 147,277	-14.27%	\$ 126,264	\$ 147,277	-14.27%
Craighead	\$173,319	\$ 175,363	-1.17%	\$ 173,319	\$ 175,363	-1.17%
Crawford	\$135,461	\$ 148,145	-8.56%	\$ 135,461	\$ 148,145	-8.56%
Crittenden	\$128,966	\$ 167,176	-22.86%	\$ 128,966	\$ 167,176	-22.86%
Cross	\$145,000	\$ 56,750	155.51%	\$ 145,000	\$ 56,750	155.51%
Faulkner	\$188,945	\$ 183,466	2.99%	\$ 188,945	\$ 183,466	2.99%
Franklin	\$102,547	\$ 69,010	48.60%	\$ 102,547	\$ 69,010	48.60%
Fulton	\$ 86,857	\$ 120,800	-28.10%	\$ 86,857	\$ 120,800	-28.10%
Garland	\$200,599	\$ 143,994	39.31%	\$ 200,599	\$ 143,994	39.31%
Grant	\$178,790	\$ 121,333	47.35%	\$ 178,790	\$ 121,333	47.35%
Greene	\$144,455	\$ 110,031	31.29%	\$ 144,455	\$ 110,031	31.29%
Hot Spring	\$ 95,375	\$ 127,970	-25.47%	\$ 95,375	\$ 127,970	-25.47%
Independence	\$107,211	\$ 113,569	-5.60%	\$ 107,211	\$ 113,569	-5.60%
Izard	\$ 94,098	\$ 103,550	-9.13%	\$ 94,098	\$ 103,550	-9.13%
Jefferson	\$100,735	\$ 107,625	-6.40%	\$ 100,735	\$ 107,625	-6.40%
Johnson	\$111,661	\$ 75,494	47.91%	\$ 111,661	\$ 75,494	47.91%
Lonoke	\$157,658	\$ 160,841	-1.98%	\$ 157,658	\$ 160,841	-1.98%
Madison	\$153,964	\$ 166,943	-7.77%	\$ 153,964	\$ 166,943	-7.77%
Miller	\$143,152	\$ 156,172	-8.34%	\$ 143,152	\$ 156,173	-8.34%
Mississippi	\$123,986	\$ 101,000	22.76%	\$ 123,986	\$ 101,000	22.76%
Ouachita	\$169,955	\$ 152,038	11.78%	\$ 169,955	\$ 152,038	11.78%
Perry	\$111,188	\$ 143,750	-22.65%	\$ 111,188	\$ 143,750	-22.65%
Polk	\$111,338	\$ 114,933	-3.13%	\$ 111,338	\$ 114,933	-3.13%
Pope	\$136,372	\$ 172,956	-21.15%	\$ 136,372	\$ 172,956	-21.15%
Pulaski	\$206,921	\$ 196,985	5.04%	\$ 206,921	\$ 196,985	5.04%
Saline	\$196,455	\$ 179,050	9.72%	\$ 196,455	\$ 179,050	9.72%
Sebastian	\$134,676	\$ 187,617	-28.22%	\$ 134,676	\$ 187,617	-28.22%
Sharp	\$ 84,021	\$ 91,078	-7.75%	\$ 84,021	\$ 91,078	-7.75%
Union	\$103,063	\$ 107,621	-4.24%	\$ 103,063	\$ 107,621	-4.24%
Van Buren	\$115,653	\$ 111,462	3.76%	\$ 115,653	\$ 111,462	3.76%
Washington	\$241,638	\$ 220,252	9.71%	\$ 241,638	\$ 220,252	9.71%
White	\$ 97,883	\$ 137,859	-29.00%	\$ 97,883	\$ 137,859	-29.00%
Statewide	\$188,841	\$180,152	4.82%	\$188,841	\$180,152	4.82%

DISCLAIMER: THIS INFORMATION IS DEEMED RELIABLE, BUT NOT GUARANTEED, AND IS PROVIDED EXCLUSIVELY FOR CONSUMER'S PERSONAL, NON-COMMERCIAL USE AND MAY NOT BE USED FOR ANY PURPOSE OTHER THAN TO IDENTIFY PROSPECTIVE PROPERTIES CONSUMERS MAY BE INTERESTED IN PURCHASING. UNDER NO CIRCUMSTANCES SHOULD THE INFORMATION CONTAINED HEREIN BE RELIED UPON BY ANY PERSON IN MAKING A PURCHASE DECISION, INCLUDING BUT NOT LIMITED TO, INFORMATION PRECEDED WITH THE WORD OR ABBREVIATION DENOTING APPROXIMATE. CIRCUMSTANCES SHOULD THE INFORMATION CONTAINED HEREIN BE RELIED UPON BY ANY PERSON IN MAKING A PURCHASE DECISION, INCLUDING BUT NOT LIMITED TO, INFORMATION PRECEDED WITH THE WORD OR ABBREVIATION DENOTING APPROXIMATE.

Copyright 2020 Arkansas REALTORS® Association.