

Summary of March 2020 Housing Market Rep

Most Units Sold for the Month			
County	Mar-20	Mar-19	% Change
Benton	617	510	20.98%
Pulaski	499	461	8.24%
Washington	320	295	8.47%
Saline	211	188	12.23%
Sebastian	185	177	4.52%
Top Five Markets Totals	1,832	1,631	12.32%
Statewide Totals	3,231	3,044	6.14%
Percentages of State Totals Provided by Top Five Markets	56.70%	53.58%	

Highest Valuations for the Month			
County	Mar-20	Mar-19	% Change
Benton	\$171,889,413	\$127,007,850	35.34%
Pulaski	\$108,583,897	\$90,171,139	20.42%
Washington	\$77,054,400	\$66,675,015	15.57%
Saline	\$44,197,959	\$35,659,464	23.94%
Garland	\$26,773,090	\$36,884,544	-27.41%
Top Five Markets Totals	\$428,498,759	\$356,398,012	20.23%
Statewide Totals	\$648,794,007	\$561,815,271	15.48%
Percentages of State Totals Provided by Top Five Markets	66.05%	63.44%	

Highest Average Prices for the Month			
County	Mar-20	Mar-19	% Change
Benton	\$278,589	\$249,035	11.87%
Washington	\$240,795	\$226,017	6.54%
Pulaski	\$217,603	\$195,599	11.25%
Saline	\$209,469	\$189,678	10.43%
Faulkner	\$196,646	\$165,362	18.92%
Statewide Averages	\$200,803	\$184,565	8.80%

1Not a complete list. Covers only properties sold by REALTORS® reporting through

Report from Arkansas REALTORS® Association

Most Units Sold for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	1,513	1,226	23.41%
Pulaski	1,193	1,139	4.74%
Washington	891	749	18.96%
Saline	525	476	10.29%
Sebastian	477	445	7.19%
Top Five Markets Totals	4599	4035	13.98%
Statewide Totals	8,362	7,437	12.44%
Percentages of State Totals Provided by Top Five Markets	55.00%	54.26%	

Highest Valuations for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	\$394,880,896	\$293,679,718	34.46%
Pulaski	\$247,823,083	\$223,688,210	10.79%
Washington	\$215,799,309	\$165,234,643	30.60%
Saline	\$107,544,150	\$91,229,684	17.88%
Garland	\$77,564,331	\$74,187,058	4.55%
Top Five Markets Totals	\$1,043,611,769	\$848,019,313	23.06%
Statewide Totals	\$1,609,746,390	\$1,351,707,098	19.09%
Percentages of State Totals Provided by Top Five Markets	64.83%	62.74%	

Highest Average Prices for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	\$260,992	\$239,543	8.95%
Washington	\$242,199	\$220,607	9.79%
Pulaski	\$207,731	\$196,390	5.77%
Saline	\$204,846	\$191,659	6.88%
Faulkner	\$190,258	\$172,173	10.50%
Statewide Averages	\$192,507	\$181,754	5.92%

1 participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, March 2020

County	Mar-20	Mar-19	% Change	YTD '20	YTD '19	% Change
Arkansas	13	10	30.00%	31	23	34.78%
Ashley	13	8	62.50%	20	15	33.33%
Baxter & Marion	75	70	7.14%	226	196	15.31%
Benton	617	510	20.98%	1513	1226	23.41%
Boone	71	72	-1.39%	205	198	3.54%
Carroll	22	26	-15.38%	65	59	10.17%
Clark	10	6	66.67%	32	20	60.00%
Clay	6	1	500.00%	16	3	433.33%
Cleburne	48	34	41.18%	101	85	18.82%
Columbia	9	18	-50.00%	28	33	-15.15%
Conway	21	15	40.00%	46	37	24.32%
Craighead	130	132	-1.52%	342	296	15.54%
Crawford	79	85	-7.06%	225	223	0.90%
Crittenden	59	40	47.50%	122	101	20.79%
Cross	8	13	-38.46%	21	23	-8.70%
Faulkner	132	125	5.60%	351	314	11.78%
Franklin	16	11	45.45%	42	30	40.00%
Fulton	8	5	60.00%	20	11	81.82%
Garland	145	186	-22.04%	411	418	-1.67%
Grant	12	12	0.00%	30	29	3.45%
Greene	41	47	-12.77%	105	108	-2.78%
Hot Spring	20	20	0.00%	58	59	-1.69%
Independence	28	14	100.00%	58	54	7.41%
Izard	8	6	33.33%	25	17	47.06%
Jefferson	37	43	-13.95%	106	85	24.71%
Johnson	26	32	-18.75%	58	77	-24.68%
Lonoke	112	113	-0.88%	307	249	23.29%
Madison	4	7	-42.86%	28	18	55.56%
Miller	22	21	4.76%	51	48	6.25%
Mississippi	10	14	-28.57%	29	28	3.57%
Ouachita	9	27	-66.67%	29	48	-39.58%
Perry	3	9	-66.67%	19	16	18.75%
Polk	12	24	-50.00%	38	46	-17.39%
Pope	59	44	34.09%	158	122	29.51%
Pulaski	499	461	8.24%	1193	1139	4.74%
Saline	211	188	12.23%	525	476	10.29%
Sebastian	185	177	4.52%	477	445	7.19%
Sharp	18	18	0.00%	54	49	10.20%
Union	23	33	-30.30%	78	59	32.20%
Van Buren	23	22	4.55%	55	48	14.58%
Washington	320	295	8.47%	891	749	18.96%
White	67	50	34.00%	173	157	10.19%
Totals	3,231	3,044	6.14%	8,362	7,437	12.44%

Values of New and Existing Residential Units Sold, March 2020

County	Mar-20	Mar-19	% Change	YTD '20	YTD '19	% Change
Arkansas	\$1,158,495	\$853,750	35.69%	\$3,087,135	\$2,066,757	49.37%
Ashley	\$1,670,396	\$995,504	67.79%	\$2,323,100	\$1,618,995	43.49%
Baxter & Marion	\$12,333,000	\$9,773,400	26.19%	\$35,113,846	\$28,637,168	22.62%
Benton	\$171,889,413	\$127,007,850	35.34%	\$394,880,896	\$293,679,718	34.46%
Boone	\$9,389,324	\$8,760,312	7.18%	\$28,189,550	\$23,658,426	19.15%
Carroll	\$4,108,148	\$5,655,156	-27.36%	\$12,321,335	\$11,492,787	7.21%
Clark	\$1,103,400	\$975,750	13.08%	\$3,437,056	\$2,928,500	17.37%
Clay	\$496,398	\$150,000	230.93%	\$1,369,696	\$274,998	398.07%
Cleburne	\$8,507,088	\$5,943,914	43.12%	\$17,788,322	\$15,136,120	17.52%
Columbia	\$1,534,500	\$2,403,702	-36.16%	\$3,867,948	\$4,644,717	-16.72%
Conway	\$1,851,045	\$1,813,800	2.05%	\$4,995,002	\$5,125,092	-2.54%
Craighead	\$24,542,960	\$23,214,180	5.72%	\$61,187,904	\$51,730,144	18.28%
Crawford	\$12,231,807	\$10,385,045	17.78%	\$32,886,900	\$29,714,750	10.68%
Crittenden	\$7,929,718	\$5,893,640	34.55%	\$16,613,106	\$14,996,177	10.78%
Cross	\$733,504	\$1,977,495	-62.91%	\$1,978,998	\$2,845,997	-30.46%
Faulkner	\$25,957,272	\$20,670,250	25.58%	\$66,780,558	\$54,062,322	23.53%
Franklin	\$1,647,008	\$1,149,005	43.34%	\$3,943,296	\$2,528,340	55.96%
Fulton	\$856,296	\$1,077,000	-20.49%	\$2,198,080	\$1,801,800	21.99%
Garland	\$26,773,090	\$36,884,544	-27.41%	\$77,564,331	\$74,187,058	4.55%
Grant	\$2,045,700	\$1,665,744	22.81%	\$4,779,720	\$4,073,137	17.35%
Greene	\$4,860,222	\$6,665,164	-27.08%	\$13,539,120	\$14,646,744	-7.56%
Hot Spring	\$2,886,200	\$2,386,140	20.96%	\$6,544,894	\$6,864,768	-4.66%
Independence	\$4,002,012	\$1,782,900	124.47%	\$7,782,034	\$6,109,992	27.37%
Izard	\$665,128	\$566,748	17.36%	\$2,444,300	\$1,948,948	25.42%
Jefferson	\$4,542,527	\$3,877,396	17.15%	\$11,647,810	\$8,502,295	37.00%
Johnson	\$3,985,800	\$3,914,112	1.83%	\$7,821,242	\$7,708,085	1.47%
Lonoke	\$20,054,944	\$17,355,105	15.56%	\$51,615,603	\$38,905,005	32.67%
Madison	\$605,000	\$1,033,802	-41.48%	\$4,188,912	\$2,568,402	63.09%
Miller	\$3,440,954	\$2,966,397	16.00%	\$8,029,083	\$7,528,992	6.64%
Mississippi	\$1,235,900	\$1,135,302	8.86%	\$3,239,358	\$2,326,856	39.22%
Ouachita	\$1,169,901	\$2,688,795	-56.49%	\$4,127,802	\$4,951,968	-16.64%
Perry	\$294,900	\$1,106,397	0.00%	\$2,057,149	\$2,064,896	-0.38%
Polk	\$1,406,592	\$2,656,296	-47.05%	\$3,977,536	\$4,479,710	-11.21%
Pope	\$8,983,399	\$6,298,248	42.63%	\$25,270,046	\$18,731,270	34.91%
Pulaski	\$108,583,897	\$90,171,139	20.42%	\$247,823,083	\$223,688,210	10.79%
Saline	\$44,197,959	\$35,659,464	23.94%	\$107,544,150	\$91,229,684	17.88%
Sebastian	\$25,574,215	\$31,272,183	-18.22%	\$67,072,401	\$80,335,850	-16.51%
Sharp	\$1,410,264	\$1,725,696	-18.28%	\$4,322,700	\$4,244,870	1.83%
Union	\$3,433,003	\$4,903,899	-29.99%	\$9,844,068	\$8,136,513	20.99%
Van Buren	\$3,481,648	\$1,726,032	101.71%	\$7,286,345	\$4,532,112	60.77%
Washington	\$77,054,400	\$66,675,015	15.57%	\$215,799,309	\$165,234,643	30.60%
White	\$10,166,580	\$7,999,000	27.10%	\$22,462,666	\$21,764,282	3.21%
Totals	\$648,794,007	\$561,815,271	15.48%	\$1,609,746,390	\$1,351,707,098	19.09%

Average Prices of New and Existing Residential Units Sold, March 2020

County	Mar-20	Mar-19	% Change	YTD '20	YTD '19	% Change
Arkansas	\$ 89,115	\$ 85,375	4.38%	\$ 99,585	\$ 89,859	10.82%
Ashley	\$128,492	\$ 124,438	3.26%	\$ 116,155	\$ 107,933	7.62%
Baxter & Marion	\$164,440	\$ 139,620	17.78%	\$ 155,371	\$ 146,108	6.34%
Benton	\$278,589	\$ 249,035	11.87%	\$ 260,992	\$ 239,543	8.95%
Boone	\$132,244	\$ 121,671	8.69%	\$ 137,510	\$ 119,487	15.08%
Carroll	\$186,734	\$ 217,506	-14.15%	\$ 189,559	\$ 194,793	-2.69%
Clark	\$110,340	\$ 162,625	-32.15%	\$ 107,408	\$ 146,425	-26.65%
Clay	\$ 82,733	\$ 150,000	-44.84%	\$ 85,606	\$ 91,666	-6.61%
Cleburne	\$177,231	\$ 174,821	1.38%	\$ 176,122	\$ 178,072	-1.10%
Columbia	\$170,500	\$ 133,539	27.68%	\$ 138,141	\$ 140,749	-1.85%
Conway	\$ 88,145	\$ 120,920	-27.10%	\$ 108,587	\$ 138,516	-21.61%
Craighead	\$188,792	\$ 175,865	7.35%	\$ 178,912	\$ 174,764	2.37%
Crawford	\$154,833	\$ 122,177	26.73%	\$ 146,164	\$ 133,250	9.69%
Crittenden	\$134,402	\$ 147,341	-8.78%	\$ 136,173	\$ 148,477	-8.29%
Cross	\$ 91,688	\$ 152,115	-39.72%	\$ 94,238	\$ 123,739	-23.84%
Faulkner	\$196,646	\$ 165,362	18.92%	\$ 190,258	\$ 172,173	10.50%
Franklin	\$102,938	\$ 104,455	-1.45%	\$ 93,888	\$ 84,278	11.40%
Fulton	\$107,037	\$ 215,400	-50.31%	\$ 109,904	\$ 163,800	-32.90%
Garland	\$184,642	\$ 198,304	-6.89%	\$ 188,721	\$ 177,481	6.33%
Grant	\$170,475	\$ 138,812	22.81%	\$ 159,324	\$ 140,453	13.44%
Greene	\$118,542	\$ 141,812	-16.41%	\$ 128,944	\$ 135,618	-4.92%
Hot Spring	\$144,310	\$ 119,307	20.96%	\$ 112,843	\$ 116,352	-3.02%
Independence	\$142,929	\$ 127,350	12.23%	\$ 134,173	\$ 113,148	18.58%
Izard	\$ 83,141	\$ 94,458	-11.98%	\$ 97,772	\$ 114,644	-14.72%
Jefferson	\$122,771	\$ 90,172	36.15%	\$ 109,885	\$ 100,027	9.86%
Johnson	\$153,300	\$ 122,316	25.33%	\$ 134,849	\$ 100,105	34.71%
Lonoke	\$179,062	\$ 153,585	16.59%	\$ 168,129	\$ 156,245	7.61%
Madison	\$151,250	\$ 147,686	2.41%	\$ 149,604	\$ 142,689	4.85%
Miller	\$156,407	\$ 141,257	10.73%	\$ 157,433	\$ 156,854	0.37%
Mississippi	\$123,590	\$ 81,093	52.41%	\$ 111,702	\$ 83,102	34.42%
Ouachita	\$129,989	\$ 99,585	30.53%	\$ 142,338	\$ 103,166	37.97%
Perry	\$ 98,300	\$ 122,933	-20.04%	\$ 108,271	\$ 129,056	-16.11%
Polk	\$117,216	\$ 110,679	5.91%	\$ 104,672	\$ 97,385	7.48%
Pope	\$152,261	\$ 143,142	6.37%	\$ 159,937	\$ 153,535	4.17%
Pulaski	\$217,603	\$ 195,599	11.25%	\$ 207,731	\$ 196,390	5.77%
Saline	\$209,469	\$ 189,678	10.43%	\$ 204,846	\$ 191,659	6.88%
Sebastian	\$138,239	\$ 176,679	-21.76%	\$ 140,613	\$ 180,530	-22.11%
Sharp	\$ 78,348	\$ 95,872	-18.28%	\$ 80,050	\$ 86,630	-7.60%
Union	\$149,261	\$ 148,603	0.44%	\$ 126,206	\$ 137,907	-8.48%
Van Buren	\$151,376	\$ 78,456	92.94%	\$ 132,479	\$ 94,419	40.31%
Washington	\$240,795	\$ 226,017	6.54%	\$ 242,199	\$ 220,607	9.79%
White	\$151,740	\$ 159,980	-5.15%	\$ 129,842	\$ 138,626	-6.34%
Statewide	\$200,803	\$184,565	8.80%	\$192,507	\$181,754	5.92%

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