

Vending RFP Q&A 04/22/2021

1. How many machines is XNA wanting to add?

- Drink – 3 to 4
- Snack – 5 to 6
- Specialty – 3 to 4

2. Do any of the current vending machines have exclusive agreements or exclusive merchandise/offerings?

No, none of the current machines have exclusive agreements.

XNA does not have any exclusive agreements in the terminal.

3. Will duplicate machines be allowed?

This decision will be made on a case-by-case basis depending on the product offering and passenger needs.

4. What is the length of the contract?

Typically, contracts are 5 years with a 30 day out clause for either party.

5. Is XNA requesting machines Pre & Post Security?

Yes, we would like proposers to include concepts or ideas for both Pre and Post Security locations.

6. XNA has an upcoming Skybridge project. Will there be future options to add machines in this area of the future facility?

XNA is unsure of scope or timing of the Skybridge project but would be open to discussing plans for this area at a future date.

7. What is the due date to submit proposals?

The initial due date is April 30, however, XNA is viewing this as an open ended RFP and would accept proposals at future dates.

8. Are 3rd party vendors allowed?

Yes, if a proposer is aware they are fully responsible that machines are stocked and operable at all times.