

Summary of November 2019 Housing Market Report from Arkansas REALTORS® Association

Most Units Sold for the Month			
County	Nov-19	Nov-18	% Change
Benton	511	478	6.90%
Pulaski	391	414	-5.56%
Washington	262	300	-12.67%
Saline	183	169	8.28%
Sebastian	164	155	5.81%
Top Five Markets Totals	1,511	1,516	-0.33%
Statewide Totals	2,779	2,752	0.98%
Percentages of State Totals Provided by Top Five Markets	54.37%	55.09%	

Most Units Sold for the Year			
County	YTD 2019	YTD 2018	% Change
Benton	6,301	5,858	7.56%
Pulaski	5,390	5,116	5.36%
Washington	3,447	3,460	-0.38%
Saline	2,118	1,854	14.24%
Sebastian	1,905	1,861	2.36%
Top Five Markets Totals	19,161	18,149	5.58%
Statewide Totals	35,257	33,745	4.48%
Percentages of State Totals Provided by Top Five Markets	54.35%	53.78%	

Highest Valuations for the Month			
County	Nov-19	Nov-18	% Change
Benton	\$130,873,743	\$114,581,858	14.22%
Pulaski	\$81,916,846	\$84,070,566	-2.56%
Washington	\$63,573,252	\$73,388,100	-13.37%
Saline	\$36,533,022	\$32,513,910	12.36%
Sebastian	\$26,683,620	\$23,321,145	14.42%
Top Five Markets Totals	\$339,580,483	\$327,875,579	3.57%
Statewide Totals	\$535,651,950	\$511,937,432	4.63%
Percentages of State Totals Provided by Top Five Markets	63.40%	64.05%	

Highest Valuations for the Year			
County	YTD 2019	YTD 2018	% Change
Benton	\$1,602,791,671	\$1,400,501,350	14.44%
Pulaski	\$1,096,935,070	\$1,021,603,808	7.37%
Washington	\$814,567,464	\$793,381,460	2.67%
Saline	\$422,371,560	\$358,582,140	17.79%
Garland	\$351,422,658	\$335,091,537	4.87%
Top Five Markets Totals	\$4,288,088,423	\$3,909,160,295	9.69%
Statewide Totals	\$6,779,434,770	\$6,184,799,468	9.61%
Percentages of State Totals Provided by Top Five Markets	63.25%	63.21%	

Highest Average Prices for the Month			
County	Nov-19	Nov-18	% Change
Benton	\$256,113	\$239,711	6.84%
Washington	\$242,646	\$244,627	-0.81%
Carroll	\$240,048	\$163,809	46.54%
Garland	\$237,066	\$200,816	18.05%
Pulaski	\$209,506	\$203,069	3.17%
Statewide Averages	\$192,750	\$186,024	3.62%

Highest Average Prices for the Year			
County	YTD 2019	YTD 2018	% Change
Benton	\$254,371	\$239,075	6.40%
Washington	\$236,312	\$229,301	3.06%
Pulaski	\$203,513	\$199,688	1.92%
Garland	\$201,273	\$194,031	3.73%
Saline	\$199,420	\$193,410	3.11%
Statewide Averages	\$192,286	\$183,280	4.91%

1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, November 2019

County	Nov-19	Nov-18	% Change	YTD '19	YTD '18	% Change
Arkansas	13	16	-18.75%	118	113	4.42%
Ashley	3	3	0.00%	55	68	-19.12%
Baxter & Marion	88	84	4.76%	1053	1008	4.46%
Benton	511	478	6.90%	6301	5858	7.56%
Boone	65	84	-22.62%	910	863	5.45%
Carroll	31	34	-8.82%	313	325	-3.69%
Clark	4	7	-42.86%	111	93	19.35%
Clay	3	2	50.00%	35	32	9.38%
Cleburne	33	39	-15.38%	412	457	-9.85%
Columbia	7	9	-22.22%	163	126	29.37%
Conway	12	10	20.00%	150	122	22.95%
Craighead	123	108	13.89%	1564	1477	5.89%
Crawford	89	65	36.92%	931	900	3.44%
Crittenden	58	41	41.46%	503	467	7.71%
Cross	5	4	25.00%	104	66	57.58%
Faulkner	98	104	-5.77%	1475	1556	-5.21%
Franklin	9	9	0.00%	136	99	37.37%
Fulton	4	4	0.00%	72	41	75.61%
Garland	104	140	-25.71%	1746	1727	1.10%
Grant	13	18	-27.78%	185	181	2.21%
Greene	38	26	46.15%	480	447	7.38%
Hot Spring	29	20	45.00%	227	214	6.07%
Independence	18	23	-21.74%	252	278	-9.35%
Izard	10	8	25.00%	101	101	0.00%
Jefferson	34	35	-2.86%	403	394	2.28%
Johnson	30	16	87.50%	268	242	10.74%
Lonoke	98	98	0.00%	1235	1175	5.11%
Madison	3	9	-66.67%	100	112	-10.71%
Miller	15	20	-25.00%	206	164	25.61%
Mississippi	7	10	-30.00%	143	140	2.14%
Ouachita	19	13	46.15%	170	147	15.65%
Perry	3	7	-57.14%	42	64	-34.38%
Polk	12	15	-20.00%	189	189	0.00%
Pope	56	51	9.80%	734	733	0.14%
Pulaski	391	414	-5.56%	5390	5116	5.36%
Saline	183	169	8.28%	2118	1854	14.24%
Sebastian	164	155	5.81%	1905	1861	2.36%
Sharp	21	26	-19.23%	245	223	9.87%
Union	29	24	20.83%	290	315	-7.94%
Van Buren	22	14	57.14%	220	227	-3.08%
Washington	262	300	-12.67%	3447	3460	-0.38%
White	62	40	55.00%	755	710	6.34%
Totals	2,779	2,752	0.98%	35,257	33,745	4.48%

Values of New and Existing Residential Units Sold, November 2019

County	Nov-19	Nov-18	% Change	YTD '19	YTD '18	% Change
Arkansas	\$1,739,400	\$1,726,256	0.76%	\$13,177,414	\$10,806,642	21.94%
Ashley	\$393,501	\$311,499	26.32%	\$5,913,380	\$6,430,080	-8.04%
Baxter & Marion	\$13,968,328	\$13,858,740	0.79%	\$157,307,670	\$140,209,776	12.19%
Benton	\$130,873,743	\$114,581,858	14.22%	\$1,602,791,671	\$1,400,501,350	14.44%
Boone	\$9,633,975	\$8,963,724	7.48%	\$120,764,280	\$106,276,724	13.63%
Carroll	\$7,441,488	\$5,569,506	33.61%	\$62,415,330	\$53,755,000	16.11%
Clark	\$566,000	\$590,646	-4.17%	\$14,713,272	\$10,970,187	34.12%
Clay	\$223,998	\$191,500	16.97%	\$2,389,240	\$2,199,616	8.62%
Cleburne	\$5,990,028	\$7,856,823	-23.76%	\$81,311,084	\$85,681,102	-5.10%
Columbia	\$976,500	\$1,423,503	-31.40%	\$21,823,744	\$16,648,128	31.09%
Conway	\$1,209,048	\$1,629,150	-25.79%	\$16,602,450	\$14,203,972	16.89%
Craighead	\$20,458,467	\$17,106,660	19.59%	\$285,641,140	\$259,352,338	10.14%
Crawford	\$11,112,540	\$7,479,680	48.57%	\$124,216,813	\$123,555,600	0.54%
Crittenden	\$8,269,060	\$5,703,305	44.99%	\$77,555,055	\$60,780,050	27.60%
Cross	\$717,000	\$269,600	165.95%	\$12,993,344	\$7,887,660	64.73%
Faulkner	\$19,436,634	\$20,095,712	-3.28%	\$278,977,075	\$276,361,160	0.95%
Franklin	\$914,265	\$753,498	21.34%	\$14,169,976	\$11,601,909	22.13%
Fulton	\$460,000	\$441,500	4.19%	\$9,550,296	\$5,176,455	84.49%
Garland	\$24,654,864	\$28,114,240	-12.30%	\$351,422,658	\$335,091,537	4.87%
Grant	\$1,720,498	\$2,583,090	-33.39%	\$29,274,770	\$26,121,196	12.07%
Greene	\$5,610,700	\$3,824,080	46.72%	\$66,844,800	\$57,858,786	15.53%
Hot Spring	\$1,801,973	\$1,965,800	-8.33%	\$26,473,194	\$25,607,668	3.38%
Independence	\$2,014,398	\$2,869,733	-29.81%	\$30,989,196	\$35,156,158	-11.85%
Izard	\$980,660	\$871,400	12.54%	\$11,303,516	\$10,330,583	9.42%
Jefferson	\$3,014,678	\$3,111,535	-3.11%	\$42,186,846	\$37,596,268	12.21%
Johnson	\$3,226,770	\$2,008,192	60.68%	\$30,822,144	\$27,063,102	13.89%
Lonoke	\$16,416,372	\$16,416,372	0.00%	\$207,037,870	\$186,946,025	10.75%
Madison	\$230,001	\$980,631	-76.55%	\$16,556,400	\$17,109,344	-3.23%
Miller	\$2,286,255	\$2,580,700	-11.41%	\$31,862,226	\$17,878,296	78.22%
Mississippi	\$514,500	\$1,150,800	-55.29%	\$13,667,797	\$12,288,080	11.23%
Ouachita	\$1,910,298	\$1,095,497	74.38%	\$17,134,810	\$13,727,742	24.82%
Perry	\$359,148	\$662,095	0.00%	\$4,722,522	\$7,742,592	-39.01%
Polk	\$1,371,492	\$1,422,150	-3.56%	\$22,300,866	\$21,002,625	6.18%
Pope	\$8,071,560	\$6,336,648	27.38%	\$112,601,472	\$107,416,019	4.83%
Pulaski	\$81,916,846	\$84,070,566	-2.56%	\$1,096,935,070	\$1,021,603,808	7.37%
Saline	\$36,533,022	\$32,513,910	12.36%	\$422,371,560	\$358,582,140	17.79%
Sebastian	\$26,683,620	\$23,321,145	14.42%	\$325,960,740	\$291,761,997	11.72%
Sharp	\$1,705,095	\$2,759,380	-38.21%	\$22,738,695	\$19,645,408	15.75%
Union	\$5,210,343	\$3,981,552	30.86%	\$43,885,120	\$44,473,905	-1.32%
Van Buren	\$2,271,060	\$1,218,896	86.32%	\$25,098,920	\$23,367,380	7.41%
Washington	\$63,573,252	\$73,388,100	-13.37%	\$814,567,464	\$793,381,460	2.67%
White	\$9,190,570	\$6,137,760	49.74%	\$110,362,880	\$100,649,600	9.65%
Totals	\$535,651,950	\$511,937,432	4.63%	\$6,779,434,770	\$6,184,799,468	9.61%

Average Prices of New and Existing Residential Units Sold, November 2019

County	Nov-19	Nov-18	% Change	YTD '19	YTD '18	% Change
Arkansas	\$ 133,800	\$ 107,891	24.01%	\$ 111,673	\$ 95,634	16.77%
Ashley	\$ 131,167	\$ 103,833	26.32%	\$ 107,516	\$ 94,560	13.70%
Baxter & Marion	\$ 158,731	\$ 164,985	-3.79%	\$ 149,390	\$ 139,097	7.40%
Benton	\$256,113	\$ 239,711	6.84%	\$ 254,371	\$ 239,075	6.40%
Boone	\$148,215	\$ 106,711	38.89%	\$ 132,708	\$ 123,148	7.76%
Carroll	\$240,048	\$ 163,809	46.54%	\$ 199,410	\$ 165,400	20.56%
Clark	\$141,500	\$ 84,378	67.70%	\$ 132,552	\$ 117,959	12.37%
Clay	\$ 74,666	\$ 95,750	-22.02%	\$ 68,264	\$ 68,738	-0.69%
Cleburne	\$181,516	\$ 201,457	-9.90%	\$ 197,357	\$ 187,486	5.26%
Columbia	\$139,500	\$ 158,167	-11.80%	\$ 133,888	\$ 132,128	1.33%
Conway	\$100,754	\$ 162,915	-38.16%	\$ 110,683	\$ 116,426	-4.93%
Craighead	\$166,329	\$ 158,395	5.01%	\$ 182,635	\$ 175,594	4.01%
Crawford	\$124,860	\$ 115,072	8.51%	\$ 133,423	\$ 137,284	-2.81%
Crittenden	\$142,570	\$ 139,105	2.49%	\$ 154,185	\$ 130,150	18.47%
Cross	\$143,400	\$ 67,400	112.76%	\$ 124,936	\$ 119,510	4.54%
Faulkner	\$198,333	\$ 193,228	2.64%	\$ 189,137	\$ 177,610	6.49%
Franklin	\$101,585	\$ 83,722	21.34%	\$ 104,191	\$ 117,191	-11.09%
Fulton	\$115,000	\$ 110,375	4.19%	\$ 132,643	\$ 126,255	5.06%
Garland	\$237,066	\$ 200,816	18.05%	\$ 201,273	\$ 194,031	3.73%
Grant	\$132,346	\$ 143,505	-7.78%	\$ 158,242	\$ 144,316	9.65%
Greene	\$147,650	\$ 147,080	0.39%	\$ 139,260	\$ 129,438	7.59%
Hot Spring	\$ 62,137	\$ 98,290	-36.78%	\$ 116,622	\$ 119,662	-2.54%
Independence	\$111,911	\$ 124,771	-10.31%	\$ 122,973	\$ 126,461	-2.76%
Izard	\$ 98,066	\$ 108,925	-9.97%	\$ 111,916	\$ 102,283	9.42%
Jefferson	\$ 88,667	\$ 88,901	-0.26%	\$ 104,682	\$ 95,422	9.70%
Johnson	\$107,559	\$ 125,512	-14.30%	\$ 115,008	\$ 111,831	2.84%
Lonoke	\$167,514	\$ 167,514	0.00%	\$ 167,642	\$ 159,103	5.37%
Madison	\$ 76,667	\$ 108,959	-29.64%	\$ 165,564	\$ 152,762	8.38%
Miller	\$152,417	\$ 129,035	18.12%	\$ 154,671	\$ 109,014	41.88%
Mississippi	\$ 73,500	\$ 115,080	-36.13%	\$ 95,579	\$ 87,772	8.89%
Ouachita	\$100,542	\$ 84,269	19.31%	\$ 100,793	\$ 93,386	7.93%
Perry	\$119,716	\$ 94,585	26.57%	\$ 112,441	\$ 120,978	-7.06%
Polk	\$114,291	\$ 94,810	20.55%	\$ 117,994	\$ 111,125	6.18%
Pope	\$144,135	\$ 124,248	16.01%	\$ 153,408	\$ 146,543	4.68%
Pulaski	\$209,506	\$ 203,069	3.17%	\$ 203,513	\$ 199,688	1.92%
Saline	\$199,634	\$ 192,390	3.77%	\$ 199,420	\$ 193,410	3.11%
Sebastian	\$162,705	\$ 150,459	8.14%	\$ 171,108	\$ 156,777	9.14%
Sharp	\$ 81,195	\$ 106,130	-23.49%	\$ 92,811	\$ 88,096	5.35%
Union	\$179,667	\$ 165,898	8.30%	\$ 151,328	\$ 141,187	7.18%
Van Buren	\$103,230	\$ 87,064	18.57%	\$ 114,086	\$ 102,940	10.83%
Washington	\$242,646	\$ 244,627	-0.81%	\$ 236,312	\$ 229,301	3.06%
White	\$148,235	\$ 153,444	-3.39%	\$ 146,176	\$ 141,760	3.12%
Statewide	\$192,750	\$186,024	3.62%	\$192,286	\$183,280	4.91%

DISCLAIMER: THIS INFORMATION IS DEEMED RELIABLE, BUT NOT GUARANTEED, AND
IS PROVIDED EXCLUSIVELY FOR CONSUMER'S PERSONAL, NON-COMMERCIAL USE AND
MAY NOT BE USED FOR ANY PURPOSE OTHER THAN TO IDENTIFY PROSPECTIVE
PROPERTIES CONSUMERS MAY BE INTERESTED IN PURCHASING. UNDER NO
CIRCUMSTANCES SHOULD THE INFORMATION CONTAINED HEREIN BE RELIED UPON BY
ANY PERSON IN MAKING A PURCHASE DECISION, INCLUDING BUT NOT LIMITED TO,
INFORMATION PRECEDED WITH THE WORD OR ABBREVIATION DENOTING APPROXIMATE.
CIRCUMSTANCES SHOULD THE INFORMATION CONTAINED HEREIN BE RELIED UPON BY
ANY PERSON IN MAKING A PURCHASE DECISION, INCLUDING BUT NOT LIMITED TO,
INFORMATION PRECEDED WITH THE WORD OR ABBREVIATION DENOTING APPROXIMATE.
<i>Copyright 2019 Arkansas REALTORS® Association.</i>