

**Summary of July 2020 Housing Market Report from Arkansas REALTORS® Association**

<b>Most Units Sold for the Month</b>			
County	Jul-20	Jul-19	% Change
Benton	839	701	19.69%
Pulaski	668	565	18.23%
Washington	438	390	12.31%
Saline	268	229	17.03%
Sebastian	247	184	34.24%
<b>Top Five Markets Totals</b>	<b>2,460</b>	<b>2,069</b>	<b>18.90%</b>
<b>Statewide Totals</b>	<b>4,577</b>	<b>3,769</b>	<b>21.44%</b>
<b>Percentages of State Totals Provided by Top Five Markets</b>	<b>53.75%</b>	<b>54.90%</b>	

<b>Most Units Sold for the Year</b>			
County	YTD 2020	YTD 2019	% Change
Benton	4,349	3,986	9.11%
Pulaski	3,525	2,794	26.16%
Washington	2,405	2,264	6.23%
Saline	1,410	1,084	30.07%
Sebastian	1,290	1,190	8.40%
<b>Top Five Markets Totals</b>	<b>12,979</b>	<b>11,318</b>	<b>14.68%</b>
<b>Statewide Totals</b>	<b>23,826</b>	<b>21,140</b>	<b>12.71%</b>
<b>Percentages of State Totals Provided by Top Five Markets</b>	<b>54.47%</b>	<b>53.54%</b>	

<b>Highest Valuations for the Month</b>			
County	Jul-20	Jul-19	% Change
Benton	\$243,325,941	\$185,776,216	30.98%
Pulaski	\$126,920,000	\$113,161,590	12.16%
Washington	\$117,897,336	\$94,759,080	24.42%
Saline	\$53,251,600	\$49,057,296	8.55%
Garland	\$46,007,769	\$38,788,050	18.61%
<b>Top Five Markets Totals</b>	<b>\$587,402,646</b>	<b>\$481,542,232</b>	<b>21.98%</b>
<b>Statewide Totals</b>	<b>\$928,956,053</b>	<b>\$760,141,679</b>	<b>22.21%</b>
<b>Percentages of State Totals Provided by Top Five Markets</b>	<b>63.23%</b>	<b>63.35%</b>	

<b>Highest Valuations for the Year</b>			
County	YTD 2020	YTD 2019	% Change
Benton	\$1,198,527,863	\$1,003,838,226	19.39%
Pulaski	\$627,097,500	\$571,889,890	9.65%
Washington	\$603,688,670	\$537,867,536	12.24%
Saline	\$257,325,000	\$209,035,308	23.10%
Garland	\$230,422,813	\$221,395,624	4.08%
<b>Top Five Markets Totals</b>	<b>\$2,917,061,846</b>	<b>\$2,544,026,584</b>	<b>14.66%</b>
<b>Statewide Totals</b>	<b>\$4,581,148,060</b>	<b>\$4,049,311,350</b>	<b>13.13%</b>
<b>Percentages of State Totals Provided by Top Five Markets</b>	<b>63.68%</b>	<b>62.83%</b>	

<b>Highest Average Prices for the Month</b>			
County	Jul-20	Jul-19	% Change
Benton	\$290,019	\$265,016	9.43%
Carroll	\$280,010	\$201,468	38.98%
Washington	\$269,172	\$242,972	10.78%
Madison	\$ 239,375	\$ 192,829	24.14%
Johnson	\$225,375	104,384	115.91%
<b>Statewide Averages</b>	<b>\$202,962</b>	<b>\$201,683</b>	<b>0.63%</b>

<b>Highest Average Prices for the Year</b>			
County	YTD 2020	YTD 2019	% Change
Benton	\$275,587	\$251,841	9.43%
Washington	\$251,014	\$237,574	5.66%
Garland	\$202,837	\$194,548	4.26%
Saline	\$182,500	\$192,837	-5.36%
Faulkner	\$179,900	\$189,153	-4.89%
<b>Statewide Averages</b>	<b>\$192,275</b>	<b>\$191,547</b>	<b>#REF!</b>

*1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.*

**New and Existing Residential Units Sold, July 2020**

County	Jul-20	Jul-19	% Change	YTD '20	YTD '19	% Change
Arkansas	11	9	22.22%	76	74	2.70%
Ashley	8	5	60.00%	48	34	41.18%
Baxter & Marion	189	106	78.30%	857	632	35.60%
Benton	839	701	19.69%	4349	3986	9.11%
Boone	141	103	36.89%	640	555	15.32%
Carroll	42	38	10.53%	194	187	3.74%
Clark	7	11	-36.36%	65	76	-14.47%
Clay	9	2	350.00%	33	15	120.00%
Cleburne	74	43	72.09%	322	263	22.43%
Columbia	22	27	-18.52%	94	110	-14.55%
Conway	10	15	-33.33%	97	102	-4.90%
Craighead	181	175	3.43%	1075	1008	6.65%
Crawford	102	88	15.91%	567	595	-4.71%
Crittenden	41	65	-36.92%	310	305	1.64%
Cross	14	11	27.27%	63	66	-4.55%
Faulkner	211	157	34.39%	1098	935	17.43%
Franklin	21	17	23.53%	103	84	22.62%
Fulton	5	5	0.00%	55	36	52.78%
Garland	230	170	35.29%	1058	1138	-7.03%
Grant	15	22	-31.82%	99	112	-11.61%
Greene	63	52	21.15%	336	291	15.46%
Hot Spring	19	17	11.76%	129	141	-8.51%
Independence	47	31	51.61%	251	166	51.20%
Izard	10	13	-23.08%	68	58	17.24%
Jefferson	51	50	2.00%	285	254	12.20%
Johnson	4	25	-84.00%	15	166	-90.96%
Lonoke	162	125	29.60%	874	652	34.05%
Madison	16	9	77.78%	72	60	20.00%
Miller	37	21	76.19%	165	129	27.91%
Mississippi	9	11	-18.18%	73	97	-24.74%
Ouachita	15	16	-6.25%	92	111	-17.12%
Perry	2	1	100.00%	35	28	25.00%
Polk	30	9	233.33%	122	104	17.31%
Pope	99	72	37.50%	463	436	6.19%
Pulaski	668	565	18.23%	3525	2794	26.16%
Saline	268	229	17.03%	1410	1084	30.07%
Sebastian	247	184	34.24%	1290	1190	8.40%
Sharp	36	20	80.00%	154	127	21.26%
Union	29	43	-32.56%	184	175	5.14%
Van Buren	46	24	91.67%	158	119	32.77%
Washington	438	390	12.31%	2405	2264	6.23%
White	109	92	18.48%	517	381	35.70%
<b>Totals</b>	<b>4,577</b>	<b>3,769</b>	<b>21.44%</b>	<b>23,826</b>	<b>21,140</b>	<b>12.71%</b>
		verified			verified	

**Values of New and Existing Residential Units Sold, July 2020**

County	Jul-20	Jul-20	% Change	YTD '20	YTD '19	% Change
Arkansas	\$940,450	\$997,677	-5.74%	\$7,647,348	\$8,204,972	-6.80%
Ashley	\$1,231,952	\$498,500	147.13%	\$5,703,600	\$3,580,608	59.29%
Baxter & Marion	\$24,658,263	\$16,089,740	53.25%	\$123,044,632	\$93,281,936	31.91%
Benton	\$243,325,941	\$185,776,216	30.98%	\$1,198,527,863	\$1,003,838,226	19.39%
Boone	\$18,391,945	\$15,670,523	17.37%	\$88,743,729	\$72,880,935	21.77%
Carroll	\$11,760,420	\$7,655,784	53.61%	\$42,063,662	\$37,292,288	12.79%
Clark	\$805,000	\$1,384,295	-41.85%	\$7,143,500	\$10,147,216	-29.60%
Clay	\$727,470	\$146,000	398.27%	\$2,607,000	\$1,021,560	155.20%
Cleburne	\$14,060,000	\$10,031,986	40.15%	\$54,257,000	\$48,197,380	12.57%
Columbia	\$3,278,110	\$2,930,202	11.87%	\$13,247,514	\$14,058,330	-5.77%
Conway	\$1,417,500	\$1,688,340	-16.04%	\$10,747,988	\$11,921,250	-9.84%
Craighead	\$36,079,010	\$31,048,500	16.20%	\$204,049,534	\$182,061,936	12.08%
Crawford	15,873,391	\$14,077,272	-98.87%	\$80,139,558	\$77,972,370	2.78%
Crittenden	\$7,348,471	\$12,197,640	-39.75%	\$46,941,130	\$48,521,535	-3.26%
Cross	\$2,033,094	\$1,212,200	67.72%	\$8,504,244	\$8,188,224	3.86%
Faulkner	\$38,802,900	\$34,227,099	13.37%	\$197,530,200	\$176,858,055	11.69%
Franklin	\$2,645,000	\$2,171,393	21.81%	\$10,480,379	\$7,999,908	31.01%
Fulton	\$435,000	\$605,500	-28.16%	\$5,225,000	\$4,725,576	10.57%
Garland	\$46,007,769	\$38,788,050	18.61%	\$230,422,813	\$221,395,624	4.08%
Grant	\$1,995,000	\$3,386,856	-41.10%	\$14,058,000	\$17,761,408	-20.85%
Greene	\$9,450,000	\$6,989,164	35.21%	\$46,855,200	\$39,230,001	19.44%
Hot Spring	\$2,660,000	\$2,276,929	16.82%	\$15,222,000	\$18,163,620	-16.20%
Independence	\$6,288,553	\$3,763,090	67.11%	\$31,423,443	\$20,380,650	54.18%
Izard	\$1,230,000	\$1,471,847	-16.43%	\$7,446,000	\$6,558,060	13.54%
Jefferson	\$5,100,000	\$5,287,500	-3.55%	\$29,355,000	\$27,219,656	7.84%
Johnson	\$901,500	\$2,609,600	-65.45%	\$2,493,195	\$18,144,132	-86.26%
Lonoke	\$28,837,296	\$20,601,750	39.97%	\$139,840,000	\$108,887,912	28.43%
Madison	\$3,830,000	\$1,735,461	120.69%	\$12,524,328	\$10,093,440	24.08%
Miller	\$6,528,064	\$4,004,931	63.00%	\$25,968,036	\$20,114,970	29.10%
Mississippi	\$603,396	\$1,306,503	-53.82%	\$8,154,830	\$9,205,494	-11.41%
Ouachita	\$1,746,315	\$1,810,208	-3.53%	\$10,849,652	\$11,712,942	-7.37%
Perry	\$829,400	\$128,500	0.00%	\$3,850,000	\$3,092,124	24.51%
Polk	\$4,275,000	\$1,399,500	205.47%	\$12,505,000	\$11,704,888	6.84%
Pope	\$17,594,082	\$11,542,824	52.42%	\$77,293,683	\$67,730,420	14.12%
Pulaski	\$126,920,000	\$113,161,590	12.16%	\$627,097,500	\$571,889,890	9.65%
Saline	\$53,251,600	\$49,057,296	8.55%	\$257,325,000	\$209,035,308	23.10%
Sebastian	\$42,413,039	\$33,207,216	27.72%	\$193,170,701	\$202,636,770	-4.67%
Sharp	\$2,907,000	\$1,904,500	52.64%	\$10,764,600	\$11,516,106	-6.53%
Union	\$3,900,036	\$6,132,789	-36.41%	\$31,273,928	\$25,892,825	20.78%
Van Buren	\$4,226,250	\$2,847,288	48.43%	\$15,752,600	\$13,074,173	20.49%
Washington	\$117,897,336	\$94,759,080	24.42%	\$603,688,670	\$537,867,536	12.24%
White	\$15,750,500	\$13,560,340	16.15%	\$67,210,000	\$55,251,096	21.64%
<b>Totals</b>	<b>\$928,956,053</b>	<b>\$760,141,679</b>	<b>22.21%</b>	<b>\$4,581,148,060</b>	<b>\$4,049,311,350</b>	<b>13.13%</b>

verified

verified

**Average Prices of New and Existing Residential Units Sold, July 2020**

County	JUL '20	Jul-19	% Change	YTD '20	YTD '19	% Change
Arkansas	\$85,495.45	\$ 110,853	-22.87%	\$ 100,623	\$ 110,878	-9.25%
Ashley	\$153,994	\$ 99,700	54.46%	\$ 118,825	\$ 105,312	12.83%
Baxter & Marion	\$130,467	\$ 151,790	-14.05%	\$ 143,576	\$ 147,598	-2.72%
Benton	\$290,019	\$ 265,016	9.43%	\$ 275,587	\$ 251,841	9.43%
Boone	\$130,439	\$ 152,141	-14.26%	\$ 138,662	\$ 131,317	5.59%
Carroll	\$280,010	\$ 201,468	38.98%	\$ 216,823	\$ 199,424	8.72%
Clark	\$115,000	\$ 125,845	-8.62%	\$ 109,900	\$ 133,516	-17.69%
Clay	\$ 80,830	\$ 73,000	10.73%	\$ 79,000	\$ 68,104	16.00%
Cleburne	\$190,000	\$ 233,302	-18.56%	\$ 168,500	\$ 183,260	-8.05%
Columbia	\$149,005	\$ 108,526	37.30%	\$ 140,931	\$ 127,803	10.27%
Conway	\$141,750	\$ 112,556	25.94%	\$ 110,804	\$ 116,875	-5.19%
Craighead	\$199,331	\$ 177,420	12.35%	\$ 189,813	\$ 180,617	5.09%
Crawford	\$158,734	\$ 159,969	-0.77%	\$ 146,507	\$ 131,046	11.80%
Crittenden	\$179,231	\$ 187,656	-4.49%	\$ 151,423	\$ 159,087	-4.82%
Cross	\$145,221	\$ 110,200	31.78%	\$ 134,988	\$ 124,064	8.81%
Faulkner	\$183,900	\$ 218,007	-15.64%	\$ 179,900	\$ 189,153	-4.89%
Franklin	\$125,952	\$ 127,729	-1.39%	\$ 103,766	\$ 95,237	8.96%
Fulton	\$ 87,000	\$ 121,100	-28.16%	\$ 95,000	\$ 131,266	-27.63%
Garland	\$177,000	\$ 228,165	-22.42%	\$ 202,837	\$ 194,548	4.26%
Grant	\$133,000	\$ 153,948	-13.61%	\$ 142,000	\$ 158,584	-10.46%
Greene	\$150,000	\$ 134,407	11.60%	\$ 139,450	\$ 134,811	3.44%
Hot Spring	\$140,000	\$ 133,937	4.53%	\$ 118,000	\$ 128,820	-8.40%
Independence	\$133,799	\$ 121,390	10.22%	\$ 125,193	\$ 122,775	1.97%
Izard	\$123,000	\$ 113,219	8.64%	\$ 109,500	\$ 113,070	-3.16%
Jefferson	\$100,000	\$ 105,750	-5.44%	\$ 103,000	\$ 107,164	-3.89%
Johnson	\$225,375	\$ 104,384	115.91%	\$ 166,213	\$ 109,302	52.07%
Lonoke	\$178,008	\$ 164,814	8.01%	\$ 160,000	\$ 167,006	-4.20%
Madison	\$239,375	\$ 192,829	24.14%	\$ 173,949	\$ 168,224	3.40%
Miller	\$176,434	\$ 190,711	-7.49%	\$ 157,382	\$ 155,930	0.93%
Mississippi	\$ 67,044	\$ 118,773	-43.55%	\$ 111,710	\$ 94,902	17.71%
Ouachita	\$116,421	\$ 113,138	2.90%	\$ 117,931	\$ 105,522	11.76%
Perry	\$414,700	\$ 128,500	222.72%	\$ 110,000	\$ 110,433	-0.39%
Polk	\$142,500	\$ 155,500	-8.36%	\$ 102,500	\$ 112,547	-8.93%
Pope	\$177,718	\$ 160,317	10.85%	\$ 166,941	\$ 155,345	7.46%
Pulaski	\$190,000	\$ 200,286	-5.14%	\$ 177,900	\$ 204,685	-13.09%
Saline	\$198,700	\$ 214,224	-7.25%	\$ 182,500	\$ 192,837	-5.36%
Sebastian	\$182,030	\$ 180,474	0.86%	\$ 162,602	\$ 170,283	-4.51%
Sharp	\$ 80,750	\$ 95,225	-15.20%	\$ 69,900	\$ 90,678	-22.91%
Union	\$134,484	\$ 142,623	-5.71%	\$ 169,967	\$ 147,959	14.87%
Van Buren	\$ 91,875	\$ 118,637	-22.56%	\$ 99,700	\$ 109,867	-9.25%
Washington	\$269,172	\$ 242,972	10.78%	\$ 251,014	\$ 237,574	5.66%
White	\$144,500	\$ 147,395	-1.96%	\$ 130,000	\$ 145,016	-10.35%
<b>Statewide</b>	<b>\$202,962</b>	<b>\$201,683</b>	<b>0.63%</b>	<b>\$192,275</b>	<b>\$191,547</b>	<b>0.38%</b>
		verified		verified		

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