

Summary of October 2019 Housing Market Report from Arkansas REALTORS® Association

Most Units Sold for the Month			
County	Oct-19	Oct-18	% Change
Benton	580	545	6.42%
Pulaski	498	415	20.00%
Washington	282	274	2.92%
Sebastian	181	168	7.74%
Saline	178	148	20.27%
Top Five Markets Totals	1,719	1,550	10.90%
Statewide Totals	3,251	2,950	10.20%
Percentages of State Totals Provided by Top Five Markets	52.88%	52.54%	

Most Units Sold for the Year			
County	YTD 2019	YTD 2018	% Change
Benton	5,790	5,359	8.04%
Pulaski	4,955	4,692	5.61%
Washington	3,185	3,133	1.66%
Saline	1,922	1,681	14.34%
Sebastian	1,741	1,706	2.05%
Top Five Markets Totals	17,593	16,571	6.17%
Statewide Totals	32,384	30,890	4.84%
Percentages of State Totals Provided by Top Five Markets	54.33%	53.65%	

Highest Valuations for the Month			
County	Oct-19	Oct-18	% Change
Benton	\$150,264,080	\$128,884,325	16.59%
Pulaski	\$97,417,266	\$83,114,125	17.21%
Washington	\$66,176,094	\$58,089,096	13.92%
Saline	\$37,596,270	\$29,117,372	29.12%
Garland	\$34,677,608	\$23,463,895	47.79%
Top Five Markets Totals	\$386,131,318	\$322,668,813	19.67%
Statewide Totals	\$623,557,913	\$533,235,696	16.94%
Percentages of State Totals Provided by Top Five Markets	61.92%	60.51%	

Highest Valuations for the Year			
County	YTD 2019	YTD 2018	% Change
Benton	\$1,471,916,430	\$1,280,361,562	14.96%
Pulaski	\$1,007,827,180	\$934,932,612	7.80%
Washington	\$750,994,335	\$713,095,864	5.31%
Saline	\$384,021,366	\$324,957,472	18.18%
Garland	\$326,585,256	\$304,957,800	7.09%
Top Five Markets Totals	\$3,941,344,567	\$3,558,305,310	10.76%
Statewide Totals	\$6,231,785,754	\$5,655,277,129	10.19%
Percentages of State Totals Provided by Top Five Markets	63.25%	62.92%	

Highest Average Prices for the Month			
County	Oct-19	Oct-18	% Change
Benton	\$259,076	\$236,485	9.55%
Cleburne	\$252,616	\$163,761	54.26%
Washington	\$234,667	\$212,004	10.69%
Saline	\$211,215	\$196,739	7.36%
Carroll	\$207,175	\$134,994	53.47%
Statewide Averages	\$191,805	\$180,758	6.11%

Highest Average Prices for the Year			
County	YTD 2019	YTD 2018	% Change
Benton	\$254,217	\$238,918	6.40%
Washington	\$235,791	\$227,608	3.60%
Pulaski	\$203,396	\$199,261	2.08%
Saline	\$199,803	\$193,312	3.36%
Garland	\$199,016	\$193,624	2.78%
Statewide Averages	\$192,434	\$183,078	5.11%

1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, October 2019

County	Oct-19	Oct-18	% Change	YTD '19	YTD '18	% Change
Arkansas	9	7	28.57%	105	96	9.38%
Ashley	7	5	40.00%	52	64	-18.75%
Baxter & Marion	106	111	-4.50%	959	921	4.13%
Benton	580	545	6.42%	5790	5359	8.04%
Boone	96	89	7.87%	844	779	8.34%
Carroll	34	30	13.33%	282	291	-3.09%
Clark	2	4	-50.00%	107	86	24.42%
Clay	4	4	0.00%	32	30	6.67%
Cleburne	38	51	-25.49%	377	418	-9.81%
Columbia	20	5	300.00%	156	114	36.84%
Conway	12	8	50.00%	138	112	23.21%
Craighead	141	138	2.17%	1441	1363	5.72%
Crawford	89	59	50.85%	842	828	1.69%
Crittenden	39	45	-13.33%	445	421	5.70%
Cross	10	5	100.00%	99	62	59.68%
Faulkner	137	151	-9.27%	1375	1451	-5.24%
Franklin	20	7	185.71%	127	89	42.70%
Fulton	13	3	333.33%	68	36	88.89%
Garland	172	139	23.74%	1641	1575	4.19%
Grant	20	14	42.86%	170	163	4.29%
Greene	39	43	-9.30%	440	421	4.51%
Hot Spring	9	20	-55.00%	195	191	2.09%
Independence	19	17	11.76%	234	255	-8.24%
Izard	15	12	25.00%	90	95	-5.26%
Jefferson	36	33	9.09%	365	358	1.96%
Johnson	23	20	15.00%	240	226	6.19%
Lonoke	99	91	8.79%	1136	1074	5.77%
Madison	10	13	-23.08%	97	103	-5.83%
Miller	21	19	10.53%	191	168	13.69%
Mississippi	13	14	-7.14%	136	127	7.09%
Ouachita	17	11	54.55%	151	134	12.69%
Perry	2	12	-83.33%	39	57	-31.58%
Polk	21	11	90.91%	176	174	1.15%
Pope	83	63	31.75%	678	677	0.15%
Pulaski	498	415	20.00%	4955	4692	5.61%
Saline	178	148	20.27%	1922	1681	14.34%
Sebastian	181	168	7.74%	1741	1706	2.05%
Sharp	28	21	33.33%	221	196	12.76%
Union	28	24	16.67%	261	283	-7.77%
Van Buren	19	28	-32.14%	196	212	-7.55%
Washington	282	274	2.92%	3185	3133	1.66%
White	81	73	10.96%	685	669	2.39%
Totals	3,251	2,950	10.20%	32,384	30,890	4.84%

Values of New and Existing Residential Units Sold, October 2019

County	Oct-19	Oct-18	% Change	YTD '19	YTD '18	% Change
Arkansas	\$803,196	\$345,877	132.22%	\$11,438,070	\$9,061,728	26.22%
Ashley	\$621,901	\$333,500	86.48%	\$5,519,904	\$6,060,544	-8.92%
Baxter & Marion	\$15,684,184	\$17,579,625	-10.78%	\$142,526,580	\$126,173,316	12.96%
Benton	\$150,264,080	\$128,884,325	16.59%	\$1,471,916,430	\$1,280,361,562	14.96%
Boone	\$13,566,240	\$10,792,852	25.70%	\$111,051,832	\$97,313,459	14.12%
Carroll	\$7,043,950	\$4,049,820	73.93%	\$54,973,926	\$48,185,526	14.09%
Clark	\$226,976	\$355,000	-36.06%	\$14,147,219	\$10,379,512	36.30%
Clay	\$316,900	\$185,700	70.65%	\$2,165,248	\$2,008,140	7.82%
Cleburne	\$9,599,408	\$8,351,811	14.94%	\$74,722,908	\$77,824,494	-3.99%
Columbia	\$2,898,900	\$605,000	379.16%	\$20,847,216	\$14,739,630	41.44%
Conway	\$1,021,476	\$736,200	38.75%	\$15,393,348	\$12,574,800	22.41%
Craighead	\$27,028,995	\$24,092,178	12.19%	\$265,182,907	\$240,788,943	10.13%
Crawford	\$10,910,243	\$7,646,518	42.68%	\$113,099,966	\$115,303,968	-1.91%
Crittenden	\$5,667,246	\$5,566,860	1.80%	\$69,281,605	\$54,570,862	26.96%
Cross	\$1,076,100	\$507,535	112.02%	\$12,276,396	\$7,618,064	61.15%
Faulkner	\$26,306,603	\$27,115,674	-2.98%	\$259,590,375	\$256,110,206	1.36%
Franklin	\$2,376,880	\$839,503	183.13%	\$13,253,085	\$10,692,193	23.95%
Fulton	\$1,616,342	\$339,498	376.10%	\$9,090,308	\$4,609,044	97.23%
Garland	\$34,677,608	\$23,463,895	47.79%	\$326,585,256	\$304,957,800	7.09%
Grant	\$2,901,140	\$1,675,800	73.12%	\$27,059,410	\$23,538,015	14.96%
Greene	\$5,468,697	\$5,552,418	-1.51%	\$60,996,320	\$54,034,508	12.88%
Hot Spring	\$1,204,497	\$1,767,440	-31.85%	\$24,354,135	\$23,405,904	4.05%
Independence	\$2,367,951	\$1,493,501	58.55%	\$28,974,816	\$32,286,315	-10.26%
Izard	\$2,412,090	\$1,082,424	122.84%	\$10,297,890	\$9,639,840	6.83%
Jefferson	\$3,252,132	\$3,873,804	-16.05%	\$38,827,605	\$34,350,816	13.03%
Johnson	\$2,589,662	\$2,167,800	19.46%	\$27,951,360	\$26,606,076	5.06%
Lonoke	\$16,222,932	\$14,514,591	11.77%	\$191,510,288	\$169,838,064	12.76%
Madison	\$1,422,800	\$2,079,649	-31.58%	\$16,326,458	\$16,128,667	1.23%
Miller	\$3,580,353	\$3,417,150	4.78%	\$29,579,024	\$20,947,920	41.20%
Mississippi	\$1,619,904	\$1,249,850	29.61%	\$13,153,240	\$10,742,549	22.44%
Ouachita	\$1,133,305	\$927,300	22.22%	\$15,224,424	\$12,632,314	20.52%
Perry	\$400,724	\$1,207,500	0.00%	\$4,363,359	\$7,080,483	-38.37%
Polk	\$2,060,541	\$1,098,900	87.51%	\$20,730,512	\$19,580,568	5.87%
Pope	\$13,184,965	\$10,794,231	22.15%	\$104,529,972	\$100,633,342	3.87%
Pulaski	\$97,417,266	\$83,114,125	17.21%	\$1,007,827,180	\$934,932,612	7.80%
Saline	\$37,596,270	\$29,117,372	29.12%	\$384,021,366	\$324,957,472	18.18%
Sebastian	\$31,033,898	\$28,084,728	10.50%	\$299,276,159	\$268,739,356	11.36%
Sharp	\$2,352,896	\$1,482,684	58.69%	\$20,774,221	\$16,839,536	23.37%
Union	\$3,792,628	\$3,676,608	3.16%	\$38,674,980	\$39,427,843	-1.91%
Van Buren	\$1,814,500	\$4,137,000	-56.14%	\$22,755,796	\$22,038,460	3.25%
Washington	\$66,176,094	\$58,089,096	13.92%	\$750,994,335	\$713,095,864	5.31%
White	\$11,845,440	\$10,840,354	9.27%	\$100,520,325	\$94,466,814	6.41%
Totals	\$623,557,913	\$533,235,696	16.94%	\$6,231,785,754	\$5,655,277,129	10.19%

Average Prices of New and Existing Residential Units Sold, October 2019

County	Oct-19	Oct-18	% Change	YTD '19	YTD '18	% Change
Arkansas	\$ 89,244	\$ 49,411	80.62%	\$ 108,934	\$ 94,393	15.40%
Ashley	\$ 88,843	\$ 66,700	33.20%	\$ 106,152	\$ 94,696	12.10%
Baxter & Marion	\$ 147,964	\$ 158,375	-6.57%	\$ 148,620	\$ 136,996	8.48%
Benton	\$259,076	\$ 236,485	9.55%	\$ 254,217	\$ 238,918	6.40%
Boone	\$141,315	\$ 121,268	16.53%	\$ 131,578	\$ 124,921	5.33%
Carroll	\$207,175	\$ 134,994	53.47%	\$ 194,943	\$ 165,586	17.73%
Clark	\$113,488	\$ 88,750	27.87%	\$ 132,217	\$ 120,692	9.55%
Clay	\$ 79,225	\$ 46,425	70.65%	\$ 67,664	\$ 66,938	1.08%
Cleburne	\$252,616	\$ 163,761	54.26%	\$ 198,204	\$ 186,183	6.46%
Columbia	\$144,945	\$ 121,000	19.79%	\$ 133,636	\$ 129,295	3.36%
Conway	\$ 85,123	\$ 92,025	-7.50%	\$ 111,546	\$ 112,275	-0.65%
Craighead	\$191,695	\$ 174,581	9.80%	\$ 184,027	\$ 176,661	4.17%
Crawford	\$122,587	\$ 129,602	-5.41%	\$ 134,323	\$ 139,256	-3.54%
Crittenden	\$145,314	\$ 123,708	17.47%	\$ 155,689	\$ 129,622	20.11%
Cross	\$107,610	\$ 101,507	6.01%	\$ 124,004	\$ 122,872	0.92%
Faulkner	\$192,019	\$ 179,574	6.93%	\$ 188,793	\$ 176,506	6.96%
Franklin	\$118,844	\$ 119,929	-0.90%	\$ 104,355	\$ 120,137	-13.14%
Fulton	\$124,334	\$ 113,166	9.87%	\$ 133,681	\$ 128,029	4.41%
Garland	\$201,614	\$ 168,805	19.44%	\$ 199,016	\$ 193,624	2.78%
Grant	\$145,057	\$ 119,700	21.18%	\$ 159,173	\$ 144,405	10.23%
Greene	\$140,223	\$ 129,126	8.59%	\$ 138,628	\$ 128,348	8.01%
Hot Spring	\$133,833	\$ 88,372	51.44%	\$ 124,893	\$ 122,544	1.92%
Independence	\$124,629	\$ 87,853	41.86%	\$ 123,824	\$ 126,613	-2.20%
Izard	\$160,806	\$ 90,202	78.27%	\$ 114,421	\$ 101,472	12.76%
Jefferson	\$ 90,337	\$ 117,388	-23.04%	\$ 106,377	\$ 95,952	10.86%
Johnson	\$112,594	\$ 108,390	3.88%	\$ 116,464	\$ 117,726	-1.07%
Lonoke	\$163,868	\$ 159,501	2.74%	\$ 168,583	\$ 158,136	6.61%
Madison	\$142,280	\$ 159,973	-11.06%	\$ 168,314	\$ 156,589	7.49%
Miller	\$170,493	\$ 179,850	-5.20%	\$ 154,864	\$ 124,690	24.20%
Mississippi	\$124,608	\$ 89,275	39.58%	\$ 96,715	\$ 84,587	14.34%
Ouachita	\$ 66,665	\$ 84,300	-20.92%	\$ 100,824	\$ 94,271	6.95%
Perry	\$200,362	\$ 100,625	99.12%	\$ 111,881	\$ 124,219	-9.93%
Polk	\$ 98,121	\$ 99,900	-1.78%	\$ 117,787	\$ 112,532	4.67%
Pope	\$158,855	\$ 171,337	-7.29%	\$ 154,174	\$ 148,646	3.72%
Pulaski	\$195,617	\$ 200,275	-2.33%	\$ 203,396	\$ 199,261	2.08%
Saline	\$211,215	\$ 196,739	7.36%	\$ 199,803	\$ 193,312	3.36%
Sebastian	\$171,458	\$ 167,171	2.56%	\$ 171,899	\$ 157,526	9.12%
Sharp	\$ 84,032	\$ 70,604	19.02%	\$ 94,001	\$ 85,916	9.41%
Union	\$135,451	\$ 153,192	-11.58%	\$ 148,180	\$ 139,321	6.36%
Van Buren	\$ 95,500	\$ 147,750	-35.36%	\$ 116,101	\$ 103,955	11.68%
Washington	\$234,667	\$ 212,004	10.69%	\$ 235,791	\$ 227,608	3.60%
White	\$146,240	\$ 148,498	-1.52%	\$ 146,745	\$ 141,206	3.92%
Statewide	\$191,805	\$180,758	6.11%	\$192,434	\$183,078	5.11%

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