

Summary of September 2020 Housing Market Report from Arkansas REALTORS® Association

Most Units Sold for the Month			
County	Sep-20	Sep-19	% Change
Benton	665	537	23.84%
Pulaski	609	505	20.59%
Washington	396	289	37.02%
Saline	265	188	40.96%
Sebastian	247	184	34.24%
Top Five Markets Totals	2,182	1,703	28.13%
Statewide Totals	4,127	3,127	31.98%
Percentages of State Totals Provided by Top Five Markets	52.87%	54.46%	

Highest Valuations for the Month			
County	Sep-20	Sep-19	% Change
Benton	\$197,169,840	\$185,776,216	6.13%
Pulaski	\$138,622,407	\$113,161,590	22.50%
Washington	\$106,356,096	\$94,759,080	12.24%
Saline	\$61,409,245	\$49,057,296	25.18%
Garland	\$48,157,584	\$30,447,971	58.16%
Top Five Markets Totals	\$551,715,172	\$473,202,153	16.59%
Statewide Totals	\$903,698,389	\$724,138,148	24.80%
Percentages of State Totals Provided by Top Five Markets	61.05%	65.35%	

Highest Average Prices for the Month			
County	Sep-20	Sep-19	% Change
Benton	\$296,496	\$257,536	15.13%
Washington	\$268,576	\$225,254	19.23%
Cleburne	\$ 254,708	\$ 241,236	5.58%
Garland	\$ 237,229	\$ 217,486	9.08%
Sebastian	\$ 236,676	\$ 193,213	10.98%
Statewide Averages	\$218,972	\$201,683	8.57%

Most Units Sold for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	5,734	5,210	10.06%
Pulaski	4,761	4,434	7.37%
Washington	3,223	2,903	11.02%
Sebastian	1,762	1,563	12.73%
Saline	1,586	1,741	-8.90%
Top Five Markets Totals	17066	15851	7.67%
Statewide Totals	32,026	29,084	10.12%
Percentages of State Totals Provided by Top Five Markets	53.29%	54.50%	

Highest Valuations for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	\$1,580,215,858	\$1,003,838,226	57.42%
Pulaski	\$1,035,012,834	\$571,889,890	80.98%
Washington	\$815,934,680	\$537,867,536	51.70%
Saline	\$345,269,028	\$209,035,308	65.17%
Faulkner	\$261,582,496	\$176,858,055	47.91%
Top Five Markets Totals	\$4,038,014,896	\$2,499,489,015	61.55%
Statewide Totals	\$6,549,424,395	\$4,273,894,398	53.24%
Percentages of State Totals Provided by Top Five Markets	61.65%	58.48%	

Highest Average Prices for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	\$275,587	\$253,676	8.64%
Washington	\$253,160	\$235,900	7.32%
Sebastian	\$ 225,448	\$ 225,678	-0.10%
Cleburne	\$ 219,884	\$ 192,105	14.46%
Saline	\$ 217,698	\$ 198,742	9.54%
Statewide Averages	\$204,503	\$146,950	6.76%

1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, September 2020

County	Sep-20	Sep-19	% Change	YTD '20	YTD '19	% Change
Arkansas	21	10	110.00%	138	121	14.05%
Ashley	9	5	80.00%	83	62	33.87%
Baxter & Marion	135	102	32.35%	903	850	6.24%
Benton	665	537	23.84%	5734	5210	10.06%
Boone	132	98	34.69%	894	751	19.04%
Carroll	51	30	70.00%	292	248	17.74%
Clark	18	8	125.00%	90	86	4.65%
Clay	4	6	-33.33%	44	28	57.14%
Cleburne	58	30	93.33%	443	339	30.68%
Columbia	8	14	-42.86%	155	177	-12.43%
Conway	22	9	144.44%	140	126	11.11%
Craighead	172	130	32.31%	1447	1301	11.22%
Crawford	96	62	54.84%	756	698	8.31%
Crittenden	49	58	-15.52%	452	425	6.35%
Cross	13	4	225.00%	120	112	7.14%
Faulkner	197	161	22.36%	1488	1235	20.49%
Franklin	20	10	100.00%	147	107	37.38%
Fulton	11	10	10.00%	74	54	37.04%
Garland	203	140	45.00%	1564	1476	5.96%
Grant	26	20	30.00%	152	149	2.01%
Greene	46	55	-16.36%	446	396	12.63%
Hot Spring	29	17	70.59%	192	185	3.78%
Independence	27	19	42.11%	246	215	14.42%
Izard	7	5	40.00%	87	73	19.18%
Jefferson	47	23	104.35%	386	329	17.33%
Johnson	1	1	0.00%	17	15	13.33%
Lonoke	162	129	25.58%	1209	1032	17.15%
Madison	12	15	-20.00%	103	87	18.39%
Miller	34	18	88.89%	229	169	35.50%
Mississippi	16	10	60.00%	147	153	-3.92%
Ouachita	20	13	53.85%	151	179	-15.64%
Perry	6	4	50.00%	44	37	18.92%
Polk	40	23	73.91%	194	155	25.16%
Pope	74	77	-3.90%	628	574	9.41%
Pulaski	609	505	20.59%	4761	4434	7.37%
Saline	265	188	40.96%	1586	1741	-8.90%
Sebastian	250	177	41.24%	1762	1563	12.73%
Sharp	25	17	47.06%	216	193	11.92%
Union	39	14	178.57%	353	317	11.36%
Van Buren	32	12	166.67%	221	175	26.29%
Washington	396	289	37.02%	3223	2903	11.02%
White	80	72	11.11%	709	604	17.38%
Totals	4,127	3,127	31.98%	32,026	29,084	10.12%

verified

verified

Values of New and Existing Residential Units Sold, September 2020

County	Sep-20	Sep-19	% Change	YTD '20	YTD '19	% Change
Arkansas		\$997,677	-100.00%	\$15,148,800	\$8,204,972	84.63%
Ashley	\$1,232,944	\$498,500	147.33%	\$9,975,894	\$3,580,608	178.61%
Baxter & Marion	\$26,047,845	\$16,089,740	61.89%	\$156,774,345	\$93,281,936	68.07%
Benton	\$197,169,840	\$185,776,216	6.13%	\$1,580,215,858	\$1,003,838,226	57.42%
Boone	\$19,181,051	\$12,501,801	53.43%	\$122,491,228	\$97,655,565	25.43%
Carroll	\$11,926,656	\$7,655,784	55.79%	\$63,312,316	\$37,292,288	69.77%
Clark	\$2,295,198	\$1,384,295	65.80%	\$11,705,940	\$10,147,216	15.36%
Clay	\$195,000	\$146,000	33.56%	\$3,957,712	\$1,021,560	287.42%
Cleburne	\$14,773,064	\$10,031,986	47.26%	\$97,408,612	\$48,197,380	102.10%
Columbia	\$1,424,300	\$2,930,202	-51.39%	\$22,338,147	\$14,058,330	58.90%
Conway	\$2,948,880	\$1,688,340	74.66%	\$17,900,540	\$11,921,250	50.16%
Craighead	\$33,155,910	\$25,332,884	30.88%	\$275,118,108	\$238,209,945	15.49%
Crawford	16,551,907	\$8,575,013	-97.95%	\$110,503,379	\$89,274,873	23.78%
Crittenden	\$8,514,338	\$7,558,650	12.64%	\$62,338,255	\$64,081,320	-2.72%
Cross	\$1,973,350	\$1,212,200	62.79%	\$16,482,655	\$8,188,224	101.30%
Faulkner	\$41,526,615	\$34,227,099	21.33%	\$303,532,656	\$176,858,055	71.63%
Franklin	\$2,076,100	\$882,700	135.20%	\$15,784,129	\$10,876,244	45.12%
Fulton	\$1,769,801	\$605,500	192.29%	\$9,527,130	\$4,725,576	101.61%
Garland	\$48,157,584	\$30,447,971	58.16%	\$332,191,319	\$294,721,611	12.71%
Grant	\$4,987,060	\$3,386,856	47.25%	\$24,832,392	\$17,761,408	39.81%
Greene	\$7,737,890	\$6,989,164	10.71%	\$67,522,170	\$39,230,001	72.12%
Hot Spring	\$4,248,326	\$2,276,929	86.58%	\$25,741,824	\$18,163,620	41.72%
Independence	\$3,797,650	\$3,763,090	0.92%	\$33,287,244	\$20,380,650	63.33%
Izard	\$1,044,967	\$1,471,847	-29.00%	\$11,447,286	\$6,558,060	74.55%
Jefferson	\$5,225,789	\$5,287,500	-1.17%	\$42,646,824	\$27,219,656	56.68%
Johnson	\$901,500	\$2,609,600	-65.45%	\$2,752,198	\$18,144,132	-84.83%
Lonoke	\$27,343,656	\$20,601,750	32.72%	\$216,722,922	\$108,887,912	99.03%
Madison	\$2,303,256	\$1,735,461	32.72%	\$17,916,747	\$10,093,440	77.51%
Miller	\$6,528,064	\$4,004,931	63.00%	\$25,968,036	\$20,114,970	29.10%
Mississippi	\$1,773,915	\$1,306,503	35.78%	\$1,739,388	\$9,205,494	-81.10%
Ouachita	\$2,913,790	\$1,810,208	60.96%	\$18,702,555	\$11,712,942	59.67%
Perry	\$662,448	\$128,500	0.00%	\$6,100,908	\$3,092,124	97.30%
Polk	\$6,461,800	\$1,399,500	361.72%	\$26,935,736	\$11,704,888	130.12%
Pope	\$12,904,786	\$11,542,824	11.80%	\$106,836,616	\$67,730,420	57.74%
Pulaski	\$138,622,407	\$113,161,590	22.50%	\$1,035,012,834	\$571,889,890	80.98%
Saline	\$61,409,245	\$49,057,296	25.18%	\$345,269,028	\$209,035,308	65.17%
Sebastian	\$48,678,096	\$25,858,044	88.25%	\$277,579,491	\$243,232,568	14.12%
Sharp	\$2,873,250	\$1,904,500	50.87%	\$22,517,568	\$11,516,106	95.53%
Union	\$6,803,855	\$6,132,789	10.94%	\$61,133,779	\$25,892,825	136.10%
Van Buren	\$4,937,120	\$2,847,288	73.40%	\$29,648,034	\$13,074,173	126.77%
Washington	\$106,356,096	\$94,759,080	12.24%	\$815,934,680	\$537,867,536	51.70%
White	\$14,263,040	\$13,560,340	5.18%	\$106,469,112	\$55,251,096	92.70%
Totals	\$903,698,389	\$724,138,148	24.80%	\$6,549,424,395	\$4,273,894,398	53.24%

verified

verified

Average Prices of New and Existing Residential Units Sold, September 2020

County	SEP '20	Sep-19	% Change	YTD '20	YTD '19	% Change
Arkansas	\$ 100,678.57	\$ 113,890	-11.60%	\$ 109,774	\$ 111,222	-1.30%
Ashley	\$ 136,994	\$ 73,880	85.43%	\$ 120,191	\$ 108,807	10.46%
Baxter & Marion	\$ 192,947	\$ 140,209	37.61%	\$ 173,615	\$ 148,864	16.63%
Benton	\$ 296,496	\$ 257,536	15.13%	\$ 275,587	\$ 253,676	8.64%
Boone	\$ 145,310	\$ 127,569	13.91%	\$ 137,014	\$ 130,034	5.37%
Carroll	\$ 233,856	\$ 202,977	15.21%	\$ 216,823	\$ 193,265	12.19%
Clark	\$ 127,511	\$ 128,675	-0.90%	\$ 130,066	\$ 127,641	1.90%
Clay	\$ 48,750	\$ 62,416	-21.90%	\$ 89,948	\$ 66,012	36.26%
Cleburne	\$ 254,708	\$ 241,236	5.58%	\$ 219,884	\$ 192,105	14.46%
Columbia	\$ 178,038	\$ 166,104	7.18%	\$ 144,117	\$ 131,215	9.83%
Conway	\$ 134,040	\$ 113,705	17.88%	\$ 127,861	\$ 114,063	12.10%
Craighead	\$ 192,766	\$ 194,868	-1.08%	\$ 190,129	\$ 183,097	3.84%
Crawford	\$ 176,084	\$ 147,845	19.10%	\$ 151,167	\$ 133,845	12.94%
Crittenden	\$ 170,287	\$ 164,318	3.63%	\$ 155,070	\$ 156,678	-1.03%
Cross	\$ 151,796	\$ 177,313	-14.39%	\$ 137,355	\$ 123,976	10.79%
Faulkner	\$ 210,795	\$ 178,280	18.24%	\$ 203,987	\$ 188,261	8.35%
Franklin	\$ 148,688	\$ 125,809	18.19%	\$ 140,534	\$ 130,375	7.79%
Fulton	\$ 160,891	\$ 133,340	20.66%	\$ 128,745	\$ 136,055	-5.37%
Garland	\$ 237,229	\$ 217,486	9.08%	\$ 212,399	\$ 199,676	6.37%
Grant	\$ 191,810	\$ 167,505	14.51%	\$ 163,371	\$ 160,929	1.52%
Greene	\$ 168,215	\$ 151,050	11.36%	\$ 151,395	\$ 137,733	9.92%
Hot Spring	\$ 146,494	\$ 114,379	28.08%	\$ 134,072	\$ 124,598	7.60%
Independence	\$ 140,654	\$ 138,200	1.78%	\$ 135,314	\$ 123,753	9.34%
Izard	\$ 149,281	\$ 69,047	116.20%	\$ 131,578	\$ 106,586	23.45%
Jefferson	\$ 111,187	\$ 124,006	-10.34%	\$ 110,484	\$ 108,133	2.17%
Johnson	\$ 84,000	\$ 475,000	-82.32%	\$ 161,894	\$ 155,240	4.29%
Lonoke	\$ 168,788	\$ 179,695	-6.07%	\$ 179,258	\$ 169,041	6.04%
Madison	\$ 191,938	\$ 206,220	-6.93%	\$ 173,949	\$ 171,306	1.54%
Miller	\$ 191,709	\$ 147,647	29.84%	\$ 162,849	\$ 152,578	6.73%
Mississippi	\$ 110,870	\$ 93,490	18.59%	\$ 11,833	\$ 93,665	-87.37%
Ouachita	\$ 145,690	\$ 69,708	109.00%	\$ 123,858	\$ 100,976	22.66%
Perry	\$ 110,408	\$ 91,382	20.82%	\$ 138,657	\$ 107,098	29.47%
Polk	\$ 161,545	\$ 138,404	16.72%	\$ 138,844	\$ 120,451	15.27%
Pope	\$ 174,389	\$ 159,438	9.38%	\$ 170,122	\$ 154,716	9.96%
Pulaski	\$ 227,623	\$ 204,246	11.45%	\$ 217,394	\$ 204,269	6.43%
Saline	\$ 231,733	\$ 194,946	18.87%	\$ 217,698	\$ 198,742	9.54%
Sebastian	\$ 236,676	\$ 193,213	22.49%	\$ 225,448	\$ 225,678	-0.10%
Sharp	\$ 114,930	\$ 91,240	25.96%	\$ 104,248	\$ 95,447	9.22%
Union	\$ 174,458	\$ 158,971	9.74%	\$ 173,184	\$ 151,672	14.18%
Van Buren	\$ 154,285	\$ 144,400	6.85%	\$ 134,154	\$ 115,093	16.56%
Washington	\$ 268,576	\$ 225,254	19.23%	\$ 253,160	\$ 235,900	7.32%
White	\$ 178,288	\$ 150,470	18.49%	\$ 150,168	\$ 146,813	2.29%
Statewide	\$218,972	\$201,683	8.57%	\$204,503	\$191,547	6.76%
		verified		verified		

DISCLAIMER: THIS INFORMATION IS DEEMED RELIABLE, BUT NOT GUARANTEED, AND	
IS PROVIDED EXCLUSIVELY FOR CONSUMER'S PERSONAL, NON-COMMERCIAL USE AND	
MAY NOT BE USED FOR ANY PURPOSE OTHER THAN TO IDENTIFY PROSPECTIVE	
PROPERTIES CONSUMERS MAY BE INTERESTED IN PURCHASING. UNDER NO	
CIRCUMSTANCES SHOULD THE INFORMATION CONTAINED HEREIN BE RELIED UPON BY	
ANY PERSON IN MAKING A PURCHASE DECISION, INCLUDING BUT NOT LIMITED TO,	
INFORMATION PRECEDED WITH THE WORD OR ABBREVIATION DENOTING APPROXIMATE.	
CIRCUMSTANCES SHOULD THE INFORMATION CONTAINED HEREIN BE RELIED UPON BY	
ANY PERSON IN MAKING A PURCHASE DECISION, INCLUDING BUT NOT LIMITED TO,	
INFORMATION PRECEDED WITH THE WORD OR ABBREVIATION DENOTING APPROXIMATE.	

Copyright 2020 Arkansas REALTORS® Association.