

Summary of November 2020 Housing Market Report from Arkansas REALTORS® Association

Most Units Sold for the Month			
County	Nov-20	Nov-19	% Change
Benton	671	511	31.31%
Pulaski	565	391	44.50%
Washington	336	262	28.24%
Saline	258	183	40.98%
Sebastian	186	164	13.41%
Top Five Markets Totals	2,016	1,511	33.42%
Statewide Totals	3,576	2,689	32.99%
Percentages of State Totals Provided by Top Five Markets	56.38%	56.19%	

Highest Valuations for the Month			
County	Nov-20	Nov-19	% Change
Benton	\$200,433,068	\$185,776,216	7.89%
Pulaski	\$128,417,155	\$113,161,590	13.48%
Washington	\$92,984,640	\$94,759,080	-1.87%
Saline	\$57,583,536	\$49,057,296	17.38%
Garland	\$48,157,584	\$30,447,971	58.16%
Top Five Markets Totals	\$527,575,983	\$473,202,153	11.49%
Statewide Totals	\$831,060,962	\$724,138,148	14.77%
Percentages of State Totals Provided by Top Five Markets	63.48%	65.35%	

Highest Average Prices for the Month			
County	Nov-20	Nov-19	% Change
Benton	\$298,708	\$256,113	16.63%
Washington	\$ 276,740	\$ 242,646	14.05%
Garland	\$ 248,855	\$ 224,672	10.76%
Carroll	\$ 246,733	\$ 240,048	2.78%
Conway	\$ 227,488	\$ 100,754	10.98%
Statewide Averages	\$232,400	\$201,683	15.23%

Most Units Sold for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	7,095	6,301	12.60%
Pulaski	5,964	5,390	10.65%
Washington	3,889	3,447	12.82%
Saline	2,494	2,118	17.75%
Sebastian	2,163	1,907	13.42%
Top Five Markets Totals	21,605	19,163	12.74%
Statewide Totals	39,709	34,759	14.24%
Percentages of State Totals Provided by Top Five Markets	54.41%	55.13%	

Highest Valuations for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	\$2,009,190,480	\$1,003,838,226	100.15%
Pulaski	\$1,312,366,272	\$571,889,890	129.48%
Washington	\$1,001,499,169	\$537,867,536	86.20%
Saline	\$549,670,118	\$209,035,308	162.96%
Faulkner	\$261,582,496	\$176,858,055	47.91%
Top Five Markets Totals	\$5,134,308,535	\$2,499,489,015	105.41%
Statewide Totals	\$7,999,450,074	\$4,273,894,398	87.17%
Percentages of State Totals Provided by Top Five Markets	64.18%	58.48%	

Highest Average Prices for the Year			
County	YTD 2020	YTD 2019	% Change
Benton	\$283,184	\$254,371	11.33%
Washington	\$257,521	\$276,740	-6.94%
Carroll	\$ 231,531	\$ 199,410	16.11%
Garland	\$ 229,734	\$ 202,039	13.71%
Saline	\$ 220,397	\$ 199,420	10.52%
Statewide Averages	\$201,452	\$122,958	5.17%

1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, November 2020

County	Nov-20	Nov-19	% Change	YTD '20	YTD '19	% Change
Arkansas	8	13	-38.46%	130	118	10.17%
Ashley	7	3	133.33%	76	55	38.18%
Baxter & Marion	116	88	31.82%	1160	1053	10.16%
Benton	671	511	31.31%	7095	6301	12.60%
Boone	112	65	72.31%	1129	912	23.79%
Carroll	30	31	-3.23%	364	313	16.29%
Clark	6	3	100.00%	108	93	16.13%
Clay	10	3	233.33%	63	35	80.00%
Cleburne	42	33	27.27%	555	412	34.71%
Columbia	10	7	42.86%	144	163	-11.66%
Conway	11	12	-8.33%	172	150	14.67%
Craighead	157	124	26.61%	1769	1567	12.89%
Crawford	93	80	16.25%	950	859	10.59%
Crittenden	38	59	-35.59%	489	508	-3.74%
Cross	11	5	120.00%	114	104	9.62%
Faulkner	165	98	68.37%	1859	1475	26.03%
Franklin	17	9	88.89%	183	136	34.56%
Fulton	10	4	150.00%	93	72	29.17%
Garland	178	108	64.81%	1841	1589	15.86%
Grant	12	13	-7.69%	183	185	-1.08%
Greene	51	38	34.21%	554	480	15.42%
Hot Spring	24	29	-17.24%	240	227	5.73%
Independence	30	18	66.67%	306	252	21.43%
Izard	9	10	-10.00%	109	101	7.92%
Jefferson	40	34	17.65%	477	403	18.36%
Johnson	4	6	-33.33%	23	23	0.00%
Lonoke	40	34	17.65%	1470	1235	19.03%
Madison	12	3	300.00%	125	100	25.00%
Miller	26	17	52.94%	281	206	36.41%
Mississippi	8	7	14.29%	136	146	-6.85%
Ouachita	11	19	-42.11%	141	170	-17.06%
Perry	2	3	-33.33%	49	42	16.67%
Polk	15	12	25.00%	239	189	26.46%
Pope	91	56	62.50%	799	712	12.22%
Pulaski	565	391	44.50%	5964	5390	10.65%
Saline	258	183	40.98%	2494	2118	17.75%
Sebastian	186	164	13.41%	2163	1907	13.42%
Sharp	27	21	28.57%	279	245	13.88%
Union	31	29	6.90%	331	291	13.75%
Van Buren	21	22	-4.55%	272	220	23.64%
Washington	336	262	28.24%	3889	3447	12.82%
White	85	62	37.10%	891	755	18.01%
Totals	3,576	2,689	32.99%	39,709	34,759	14.24%

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Values of New and Existing Residential Units Sold, November 2020

County	Nov-20	Nov-21	% Change	YTD '20	YTD '19	% Change
Arkansas		\$997,677	-100.00%	\$14,331,612	\$8,204,972	74.67%
Ashley	\$723,300	\$498,500	45.10%	\$9,134,553	\$3,580,608	155.11%
Baxter & Marion	\$22,613,388	\$16,089,740	40.55%	\$196,836,920	\$93,281,936	111.01%
Benton	\$200,433,068	\$185,776,216	7.89%	\$2,009,190,480	\$1,003,838,226	100.15%
Boone	\$19,181,051	\$12,501,801	53.43%	\$122,491,228	\$97,655,565	25.43%
Carroll	\$7,401,990	\$7,655,784	-3.32%	\$84,277,284	\$37,292,288	125.99%
Clark	\$994,398	\$1,384,295	-28.17%	\$14,157,180	\$10,147,216	39.52%
Clay	\$675,300	\$146,000	362.53%	\$5,278,896	\$1,021,560	416.75%
Cleburne	\$7,646,352	\$10,031,986	-23.78%	\$99,178,500	\$48,197,380	105.78%
Columbia	\$1,762,800	\$2,930,202	-39.84%	\$20,752,860	\$14,058,330	47.62%
Conway	\$2,502,368	\$1,688,340	48.21%	\$23,271,256	\$11,921,250	95.21%
Craighead	\$33,155,910	\$25,332,884	30.88%	\$275,118,108	\$238,209,945	15.49%
Crawford	16,551,907	\$8,575,013	-98.07%	\$110,503,379	\$89,274,873	23.78%
Crittenden	\$8,514,338	\$7,558,650	12.64%	\$62,338,255	\$64,081,320	-2.72%
Cross	\$1,919,300	\$1,212,200	58.33%	\$15,646,882	\$8,188,224	91.09%
Faulkner	\$35,632,410	\$34,227,099	4.11%	\$383,554,457	\$176,858,055	116.87%
Franklin	\$2,076,100	\$882,700	135.20%	\$15,784,129	\$10,876,244	45.12%
Fulton	\$1,789,200	\$605,500	195.49%	\$12,492,039	\$4,725,576	164.35%
Garland	\$48,157,584	\$30,447,971	58.16%	\$332,191,319	\$294,721,611	12.71%
Grant	\$1,784,652	\$3,386,856	-47.31%	\$29,787,825	\$17,761,408	67.71%
Greene	\$8,831,976	\$6,989,164	26.37%	\$86,448,376	\$39,230,001	120.36%
Hot Spring	\$3,649,896	\$2,276,929	60.30%	\$32,741,760	\$18,163,620	80.26%
Independence	\$3,797,650	\$3,763,090	0.92%	\$41,774,814	\$20,380,650	104.97%
Izard	\$1,786,995	\$1,471,847	21.41%	\$14,548,339	\$6,558,060	121.84%
Jefferson	\$4,834,720	\$5,287,500	-8.56%	\$53,350,065	\$27,219,656	96.00%
Johnson	\$901,500	\$2,609,600	-65.45%	\$3,475,231	\$18,144,132	-80.85%
Lonoke	\$7,875,040	\$20,601,750	-61.77%	\$267,895,740	\$108,887,912	146.03%
Madison	\$2,339,496	\$1,735,461	34.81%	\$23,276,875	\$10,093,440	130.61%
Miller	\$6,528,064	\$4,004,931	63.00%	\$25,968,036	\$20,114,970	29.10%
Mississippi	\$1,201,050	\$1,306,503	-8.07%	\$15,196,992	\$9,205,494	65.09%
Ouachita	\$1,430,600	\$1,810,208	-20.97%	\$17,452,048	\$11,712,942	49.00%
Perry	\$159,900	\$128,500	0.00%	\$6,446,293	\$3,092,124	108.47%
Polk	\$3,035,490	\$1,399,500	116.90%	\$35,607,654	\$11,704,888	204.21%
Pope	\$18,025,553	\$11,542,824	56.16%	\$139,361,580	\$67,730,420	105.76%
Pulaski	\$128,417,155	\$113,161,590	13.48%	\$1,312,366,272	\$571,889,890	129.48%
Saline	\$57,583,536	\$49,057,296	17.38%	\$549,670,118	\$209,035,308	162.96%
Sebastian	\$48,678,096	\$25,858,044	88.25%	\$277,579,491	\$243,232,568	14.12%
Sharp	\$2,472,552	\$1,904,500	29.83%	\$28,748,160	\$11,516,106	149.63%
Union	\$6,517,266	\$6,132,789	6.27%	\$56,984,550	\$25,892,825	120.08%
Van Buren	\$3,499,146	\$2,847,288	22.89%	\$36,340,832	\$13,074,173	177.96%
Washington	\$92,984,640	\$94,759,080	-1.87%	\$1,001,499,169	\$537,867,536	86.20%
White	\$12,995,225	\$13,560,340	-4.17%	\$136,400,517	\$55,251,096	146.87%
Totals	\$631,060,962	\$724,138,148	14.77%	\$7,999,450,074	\$4,273,894,398	87.17%

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Average Prices of New and Existing Residential Units Sold, November 2020

County	NOV '20	Nov-19	% Change	YTD '20	YTD '19	% Change
Arkansas	\$ 106,112.50	\$ 133,800	-20.69%	\$ 110,243	\$ 111,222	-0.88%
Ashley	\$ 103,329	\$ 131,167	-21.22%	\$ 120,191	\$ 108,807	10.46%
Baxter & Marion	\$ 194,943	\$ 158,731	22.81%	\$ 169,687	\$ 149,390	13.59%
Benton	\$ 298,708	\$ 256,113	16.63%	\$ 283,184	\$ 254,371	11.33%
Boone	\$ 154,992	\$ 148,215	4.57%	\$ 139,698	\$ 132,517	5.42%
Carroll	\$ 246,733	\$ 240,048	2.78%	\$ 231,531	\$ 199,410	16.11%
Clark	\$ 165,733	\$ 160,000	3.58%	\$ 131,085	\$ 129,571	1.17%
Clay	\$ 67,530	\$ 74,666	-9.56%	\$ 83,792	\$ 68,264	22.75%
Cleburne	\$ 182,056	\$ 181,516	0.30%	\$ 178,700	\$ 150,000	19.13%
Columbia	\$ 176,280	\$ 139,500	26.37%	\$ 144,117	\$ 131,215	9.83%
Conway	\$ 227,488	\$ 100,754	125.79%	\$ 135,298	\$ 110,683	22.24%
Craighead	\$ 205,398	\$ 167,641	22.52%	\$ 191,974	\$ 182,604	5.13%
Crawford	\$ 165,562	\$ 123,827	33.70%	\$ 153,768	\$ 131,999	16.49%
Crittenden	\$ 160,233	\$ 143,705	11.50%	\$ 157,064	\$ 154,305	1.79%
Cross	\$ 174,482	\$ 143,400	21.67%	\$ 137,253	\$ 123,976	10.71%
Faulkner	\$ 215,954	\$ 198,333	8.88%	\$ 206,323	\$ 110,683	86.41%
Franklin	\$ 190,721	\$ 101,585	87.75%	\$ 118,894	\$ 104,191	14.11%
Fulton	\$ 178,920	\$ 115,000	55.58%	\$ 134,323	\$ 189,137	-28.98%
Garland	\$ 248,855	\$ 224,672	10.76%	\$ 229,734	\$ 202,039	13.71%
Grant	\$ 148,721	\$ 132,346	12.37%	\$ 162,775	\$ 158,242	2.86%
Greene	\$ 173,176	\$ 147,650	17.29%	\$ 156,044	\$ 139,260	12.05%
Hot Spring	\$ 152,079	\$ 62,137	144.75%	\$ 136,424	\$ 116,622	16.98%
Independence	\$ 133,643	\$ 111,911	19.42%	\$ 136,519	\$ 122,973	11.02%
Izard	\$ 198,555	\$ 98,066	102.47%	\$ 133,471	\$ 111,916	19.26%
Jefferson	\$ 120,868	\$ 88,667	36.32%	\$ 111,845	\$ 104,682	6.84%
Johnson	\$ 127,505	\$ 90,233	41.31%	\$ 151,097	\$ 131,087	15.26%
Lonoke	\$ 196,876	\$ 167,514	17.53%	\$ 182,242	\$ 167,642	8.71%
Madison	\$ 194,958	\$ 76,667	154.29%	\$ 186,215	\$ 165,564	12.47%
Miller	\$ 160,867	\$ 187,868	-14.37%	\$ 164,236	\$ 154,671	6.18%
Mississippi	\$ 150,131	\$ 73,500	104.26%	\$ 111,743	\$ 93,665	19.30%
Ouachita	\$ 130,055	\$ 100,542	29.35%	\$ 123,773	\$ 100,976	22.58%
Perry	\$ 79,950	\$ 119,716	-33.22%	\$ 131,557	\$ 112,441	17.00%
Polk	\$ 202,366	\$ 114,291	77.06%	\$ 148,986	\$ 117,994	26.27%
Pope	\$ 198,083	\$ 144,135	37.43%	\$ 174,420	\$ 153,832	13.38%
Pulaski	\$ 227,287	\$ 209,506	8.49%	\$ 220,048	\$ 203,513	8.12%
Saline	\$ 223,192	\$ 199,634	11.80%	\$ 220,397	\$ 199,420	10.52%
Sebastian	\$ 188,841	\$ 162,705	16.06%	\$ 170,500	\$ 170,964	-0.27%
Sharp	\$ 91,576	\$ 81,195	12.79%	\$ 103,040	\$ 92,811	11.02%
Union	\$ 210,234	\$ 179,667	17.01%	\$ 172,159	\$ 151,672	13.51%
Van Buren	\$ 166,626	\$ 103,230	61.41%	\$ 133,606	\$ 114,086	17.11%
Washington	\$ 276,740	\$ 242,646	14.05%	\$ 257,521	\$ 276,740	-6.94%
White	\$ 152,885	\$ 148,235	3.14%	\$ 153,087	\$ 146,176	4.73%
Statewide	\$232,400	\$201,683	15.23%	\$201,452	\$191,547	5.17%
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