

Summary of March 2019 Housing Market Report from Arkansas REALTORS® Association

| Most Units Sold for the Month | | | |
|---|---------|---------|----------|
| County | Mar '19 | Mar '18 | % Change |
| Benton | 510 | 597 | -14.57% |
| Pulaski | 461 | 447 | 3.13% |
| Washington | 295 | 286 | 3.15% |
| Saline | 188 | 173 | 8.67% |
| Garland | 186 | 132 | 40.91% |
| Top Five Markets Totals | 1,640 | 1,635 | 0.31% |
| Statewide Totals | 3,044 | 3,075 | -1.01% |
| Percentages of State Totals Provided by Top Five Markets | 53.88% | 53.17% | |

| Most Units Sold for the Year | | | |
|---|----------|----------|----------|
| County | YTD 2019 | YTD 2018 | % Change |
| Benton | 1,226 | 1,350 | -9.19% |
| Pulaski | 1,139 | 1,140 | -0.09% |
| Washington | 749 | 728 | 2.88% |
| Saline | 476 | 396 | 20.20% |
| Sebastian | 445 | 420 | 5.95% |
| Top Five Markets Totals | 4035 | 4034 | 0.02% |
| Statewide Totals | 7,437 | 7,524 | -1.16% |
| Percentages of State Totals Provided by Top Five Markets | 54.26% | 53.62% | |

| Highest Valuations for the Month | | | |
|---|---------------|---------------|----------|
| County | Mar '19 | Mar '18 | % Change |
| Benton | \$127,007,850 | \$143,853,120 | -11.71% |
| Pulaski | \$90,171,139 | \$87,396,993 | 3.17% |
| Washington | \$66,675,015 | \$62,130,068 | 7.32% |
| Garland | \$36,884,544 | \$28,791,048 | 28.11% |
| Saline | \$35,659,464 | \$33,274,128 | 7.17% |
| Top Five Markets Totals | \$356,398,012 | \$355,445,357 | 0.27% |
| Statewide Totals | \$561,815,271 | \$556,370,099 | 0.98% |
| Percentages of State Totals Provided by Top Five Markets | 63.44% | 63.89% | |

| Highest Valuations for the Year | | | |
|---|-----------------|-----------------|----------|
| County | YTD 2019 | YTD 2018 | % Change |
| Benton | \$293,679,718 | \$314,709,300 | -6.68% |
| Pulaski | \$223,688,210 | \$187,913,040 | 19.04% |
| Washington | \$165,234,643 | \$158,625,376 | 4.17% |
| Saline | \$91,229,684 | \$73,496,016 | 24.13% |
| Sebastian | \$80,335,850 | \$65,719,080 | 22.24% |
| Top Five Markets Totals | \$854,168,105 | \$800,462,812 | 6.71% |
| Statewide Totals | \$1,351,707,098 | \$1,299,894,722 | 3.99% |
| Percentages of State Totals Provided by Top Five Markets | 63.19% | 61.58% | |

| Highest Average Prices for the Month | | | |
|--------------------------------------|-----------|-----------|----------|
| County | Mar '19 | Mar '18 | % Change |
| Benton | \$249,035 | \$240,960 | 3.35% |
| Washington | \$226,017 | \$217,238 | 4.04% |
| Carroll | \$217,506 | \$178,772 | 21.67% |
| Fulton | \$215,400 | \$165,666 | 30.02% |
| Garland | \$198,304 | \$218,114 | -9.08% |
| Statewide Averages | \$184,565 | \$180,933 | 2.01% |

| Highest Average Prices for the Year | | | |
|-------------------------------------|-----------|-----------|----------|
| County | YTD 2019 | YTD 2018 | % Change |
| Benton | \$239,543 | \$233,118 | 2.76% |
| Washington | \$220,607 | \$217,892 | 1.25% |
| Pulaski | \$196,390 | \$164,836 | 19.14% |
| Carroll | \$194,793 | \$187,459 | 3.91% |
| Saline | \$191,659 | \$185,596 | 3.27% |
| Statewide Averages | \$181,754 | \$172,766 | 5.20% |

1Not a complete list. Covers only properties sold by REALTORS® reporting through participating multiple listing services in Arkansas.

New and Existing Residential Units Sold, March 2019

| County | Mar '19 | Mar '18 | % Change | YTD '19 | YTD '18 | % Change |
|-----------------|----------------|----------------|-----------------|----------------|----------------|-----------------|
| Arkansas | 10 | 9 | 11.11% | 23 | 23 | 0.00% |
| Ashley | 8 | 10 | -20.00% | 15 | 20 | -25.00% |
| Baxter & Marion | 70 | 76 | -7.89% | 196 | 189 | 3.70% |
| Benton | 510 | 597 | -14.57% | 1226 | 1350 | -9.19% |
| Boone | 72 | 72 | 0.00% | 198 | 201 | -1.49% |
| Carroll | 26 | 32 | -18.75% | 59 | 75 | -21.33% |
| Clark | 6 | 9 | -33.33% | 20 | 26 | -23.08% |
| Clay | 1 | 2 | -50.00% | 3 | 15 | -80.00% |
| Cleburne | 34 | 28 | 21.43% | 85 | 74 | 14.86% |
| Columbia | 18 | 16 | 12.50% | 33 | 34 | -2.94% |
| Conway | 15 | 17 | -11.76% | 37 | 31 | 19.35% |
| Craighead | 132 | 115 | 14.78% | 296 | 317 | -6.62% |
| Crawford | 85 | 81 | 4.94% | 223 | 212 | 5.19% |
| Crittenden | 40 | 46 | -13.04% | 101 | 107 | -5.61% |
| Cross | 13 | 7 | 85.71% | 23 | 15 | 53.33% |
| Faulkner | 125 | 143 | -12.59% | 314 | 332 | -5.42% |
| Franklin | 11 | 14 | -21.43% | 30 | 28 | 7.14% |
| Fulton | 5 | 3 | 66.67% | 11 | 7 | 57.14% |
| Garland | 186 | 132 | 40.91% | 418 | 359 | 16.43% |
| Grant | 12 | 16 | -25.00% | 29 | 40 | -27.50% |
| Greene | 47 | 50 | -6.00% | 108 | 115 | -6.09% |
| Hot Spring | 20 | 18 | 11.11% | 59 | 45 | 31.11% |
| Independence | 14 | 26 | -46.15% | 54 | 68 | -20.59% |
| Izard | 6 | 8 | -25.00% | 17 | 21 | -19.05% |
| Jefferson | 43 | 41 | 4.88% | 85 | 95 | -10.53% |
| Johnson | 32 | 31 | 3.23% | 77 | 67 | 14.93% |
| Lonoke | 113 | 112 | 0.89% | 249 | 267 | -6.74% |
| Madison | 7 | 10 | -30.00% | 18 | 23 | -21.74% |
| Miller | 21 | 18 | 16.67% | 48 | 37 | 29.73% |
| Mississippi | 14 | 9 | 55.56% | 28 | 32 | -12.50% |
| Ouachita | 27 | 15 | 80.00% | 48 | 30 | 60.00% |
| Perry | 9 | 6 | 50.00% | 16 | 17 | -5.88% |
| Polk | 24 | 21 | 14.29% | 46 | 56 | -17.86% |
| Pope | 44 | 60 | -26.67% | 122 | 160 | -23.75% |
| Pulaski | 461 | 447 | 3.13% | 1139 | 1140 | -0.09% |
| Saline | 188 | 173 | 8.67% | 476 | 396 | 20.20% |
| Sebastian | 177 | 168 | 5.36% | 445 | 420 | 5.95% |
| Sharp | 18 | 21 | -14.29% | 49 | 40 | 22.50% |
| Union | 33 | 35 | -5.71% | 59 | 83 | -28.92% |
| Van Buren | 22 | 19 | 15.79% | 48 | 51 | -5.88% |
| Washington | 295 | 286 | 3.15% | 749 | 728 | 2.88% |
| White | 50 | 76 | -34.21% | 157 | 178 | -11.80% |
| Totals | 3,044 | 3,075 | -1.01% | 7,437 | 7,524 | -1.16% |

Values of New and Existing Residential Units Sold, March 2019

| County | Mar '19 | Mar '18 | % Change | YTD '19 | YTD '18 | % Change |
|----------------------------|----------------------|----------------------|-----------------|------------------------|------------------------|-----------------|
| Arkansas | \$853,750 | \$890,100 | -4.08% | \$2,066,757 | \$2,581,382 | -19.94% |
| Ashley | \$995,504 | \$1,129,800 | -11.89% | \$1,618,995 | \$1,814,900 | -10.79% |
| Baxter & Marion | \$9,773,400 | \$9,693,876 | 0.82% | \$28,637,168 | \$25,282,341 | 13.27% |
| Benton | \$127,007,850 | \$143,853,120 | -11.71% | \$293,679,718 | \$314,709,300 | -6.68% |
| Boone | \$8,760,312 | \$8,840,880 | -0.91% | \$23,658,426 | \$24,889,428 | -4.95% |
| Carroll | \$5,655,156 | \$5,720,704 | -1.15% | \$11,492,787 | \$14,059,425 | -18.26% |
| Clark | \$975,750 | \$1,211,004 | -19.43% | \$2,928,500 | \$3,286,400 | -10.89% |
| Clay | \$150,000 | \$119,500 | 25.52% | \$274,998 | \$1,962,900 | -85.99% |
| Cleburne | \$5,943,914 | \$3,459,288 | 71.82% | \$15,136,120 | \$13,102,736 | 15.52% |
| Columbia | \$2,403,702 | \$1,810,096 | 32.79% | \$4,644,717 | \$3,803,002 | 22.13% |
| Conway | \$1,813,800 | \$1,781,498 | 1.81% | \$5,125,092 | \$3,352,588 | 52.87% |
| Craighead | \$23,214,180 | \$19,480,540 | 19.17% | \$51,730,144 | \$53,055,022 | -2.50% |
| Crawford | \$10,385,045 | \$10,931,679 | -5.00% | \$29,714,750 | \$26,653,064 | 11.49% |
| Crittenden | \$5,893,640 | \$5,572,946 | 5.75% | \$14,996,177 | \$13,174,803 | 13.82% |
| Cross | \$1,977,495 | \$414,099 | 377.54% | \$2,845,997 | \$1,111,605 | 156.03% |
| Faulkner | \$20,670,250 | \$23,982,673 | -13.81% | \$54,062,322 | \$57,131,888 | -5.37% |
| Franklin | \$1,149,005 | \$1,743,406 | -34.09% | \$2,528,340 | \$3,881,052 | -34.85% |
| Fulton | \$1,077,000 | \$496,998 | 116.70% | \$1,801,800 | \$853,895 | 111.01% |
| Garland | \$36,884,544 | \$28,791,048 | 28.11% | \$74,187,058 | \$66,653,376 | 11.30% |
| Grant | \$1,665,744 | \$2,188,576 | -23.89% | \$4,073,137 | \$5,985,640 | -31.95% |
| Greene | \$6,665,164 | \$6,897,650 | -3.37% | \$14,646,744 | \$14,176,165 | 3.32% |
| Hot Spring | \$2,386,140 | \$2,173,572 | 9.78% | \$6,864,768 | \$5,075,370 | 35.26% |
| Independence | \$1,782,900 | \$3,319,420 | -46.29% | \$6,109,992 | \$8,762,548 | -30.27% |
| Izard | \$566,748 | \$650,096 | -12.82% | \$1,948,948 | \$1,435,203 | 35.80% |
| Jefferson | \$3,877,396 | \$4,082,370 | -5.02% | \$8,502,295 | \$9,071,645 | -6.28% |
| Johnson | \$3,914,112 | \$3,175,764 | 23.25% | \$7,708,085 | \$7,029,841 | 9.65% |
| Lonoke | \$17,355,105 | \$18,123,840 | -4.24% | \$38,905,005 | \$41,575,104 | -6.42% |
| Madison | \$1,033,802 | \$1,722,800 | -39.99% | \$2,568,402 | \$3,518,310 | -27.00% |
| Miller | \$2,966,397 | \$2,488,896 | 19.19% | \$7,528,992 | \$5,085,613 | 48.04% |
| Mississippi | \$1,135,302 | \$650,997 | 74.39% | \$2,326,856 | \$2,687,200 | -13.41% |
| Ouachita | \$2,688,795 | \$1,540,830 | 74.50% | \$4,951,968 | \$2,959,620 | 67.32% |
| Perry | \$1,106,397 | \$912,996 | 0.00% | \$2,064,896 | \$2,224,484 | -7.17% |
| Polk | \$2,656,296 | \$2,008,083 | 32.28% | \$4,479,710 | \$7,018,704 | -36.17% |
| Pope | \$6,298,248 | \$7,119,540 | -11.54% | \$18,731,270 | \$21,647,520 | -13.47% |
| Pulaski | \$90,171,139 | \$87,396,993 | 3.17% | \$223,688,210 | \$187,913,040 | 19.04% |
| Saline | \$35,659,464 | \$33,274,128 | 7.17% | \$91,229,684 | \$73,496,016 | 24.13% |
| Sebastian | \$31,272,183 | \$26,307,288 | 18.87% | \$80,335,850 | \$65,719,080 | 22.24% |
| Sharp | \$1,725,696 | \$1,304,499 | 32.29% | \$4,244,870 | \$3,852,600 | 10.18% |
| Union | \$4,903,899 | \$5,615,225 | -12.67% | \$8,136,513 | \$10,978,327 | -25.89% |
| Van Buren | \$1,726,032 | \$2,625,401 | -34.26% | \$4,532,112 | \$5,910,645 | -23.32% |
| Washington | \$66,675,015 | \$62,130,068 | 7.32% | \$165,234,643 | \$158,625,376 | 4.17% |
| White | \$7,999,000 | \$10,737,812 | -25.51% | \$21,764,282 | \$23,787,564 | -8.51% |
| Totals | \$561,815,271 | \$556,370,099 | 0.98% | \$1,351,707,098 | \$1,299,894,722 | 3.99% |
| | | | | | | |
| | | | | | | |

Average Prices of New and Existing Residential Units Sold, March 2019

| County | Mar '19 | Mar '18 | % Change | YTD '19 | YTD '18 | % Change |
|------------------|------------------|------------------|-----------------|------------------|------------------|-----------------|
| Arkansas | \$ 85,375 | \$ 98,900 | -13.68% | \$ 89,859 | \$ 112,234 | -19.94% |
| Ashley | \$ 124,438 | \$ 112,980 | 10.14% | \$ 107,933 | \$ 90,745 | 18.94% |
| Baxter & Marion | \$ 139,620 | \$ 127,551 | 9.46% | \$ 146,108 | \$ 133,769 | 9.22% |
| Benton | \$ 249,035 | \$ 240,960 | 3.35% | \$ 239,543 | \$ 233,118 | 2.76% |
| Boone | \$ 121,671 | \$ 122,790 | -0.91% | \$ 119,487 | \$ 123,828 | -3.51% |
| Carroll | \$ 217,506 | \$ 178,772 | 21.67% | \$ 194,793 | \$ 187,459 | 3.91% |
| Clark | \$ 162,625 | \$ 134,556 | 20.86% | \$ 146,425 | \$ 126,400 | 15.84% |
| Clay | \$ 150,000 | \$ 59,750 | 151.05% | \$ 91,666 | \$ 130,860 | -29.95% |
| Cleburne | \$ 174,821 | \$ 123,546 | 41.50% | \$ 178,072 | \$ 177,064 | 0.57% |
| Columbia | \$ 133,539 | \$ 113,131 | 18.04% | \$ 140,749 | \$ 111,853 | 25.83% |
| Conway | \$ 120,920 | \$ 104,794 | 15.39% | \$ 138,516 | \$ 108,148 | 28.08% |
| Craighead | \$ 175,865 | \$ 169,396 | 3.82% | \$ 174,764 | \$ 167,366 | 4.42% |
| Crawford | \$ 122,177 | \$ 134,959 | -9.47% | \$ 133,250 | \$ 125,722 | 5.99% |
| Crittenden | \$ 147,341 | \$ 121,151 | 21.62% | \$ 148,477 | \$ 123,129 | 20.59% |
| Cross | \$ 152,115 | \$ 59,157 | 157.14% | \$ 123,739 | \$ 74,107 | 66.97% |
| Faulkner | \$ 165,362 | \$ 167,711 | -1.40% | \$ 172,173 | \$ 172,084 | 0.05% |
| Franklin | \$ 104,455 | \$ 124,529 | -16.12% | \$ 84,278 | \$ 138,609 | -39.20% |
| Fulton | \$ 215,400 | \$ 165,666 | 30.02% | \$ 163,800 | \$ 121,985 | 34.28% |
| Garland | \$ 198,304 | \$ 218,114 | -9.08% | \$ 177,481 | \$ 185,664 | -4.41% |
| Grant | \$ 138,812 | \$ 136,786 | 1.48% | \$ 140,453 | \$ 149,641 | -6.14% |
| Greene | \$ 141,812 | \$ 137,953 | 2.80% | \$ 135,618 | \$ 123,271 | 10.02% |
| Hot Spring | \$ 119,307 | \$ 120,754 | -1.20% | \$ 116,352 | \$ 112,786 | 3.16% |
| Independence | \$ 127,350 | \$ 127,670 | -0.25% | \$ 113,148 | \$ 128,861 | -12.19% |
| Izard | \$ 94,458 | \$ 81,262 | 16.24% | \$ 114,644 | \$ 68,343 | 67.75% |
| Jefferson | \$ 90,172 | \$ 99,570 | -9.44% | \$ 100,027 | \$ 95,491 | 4.75% |
| Johnson | \$ 122,316 | \$ 102,444 | 19.40% | \$ 100,105 | \$ 104,923 | -4.59% |
| Lonoke | \$ 153,585 | \$ 161,820 | -5.09% | \$ 156,245 | \$ 155,712 | 0.34% |
| Madison | \$ 147,686 | \$ 172,280 | -14.28% | \$ 142,689 | \$ 152,970 | -6.72% |
| Miller | \$ 141,257 | \$ 138,272 | 2.16% | \$ 156,854 | \$ 137,449 | 14.12% |
| Mississippi | \$ 81,093 | \$ 72,333 | 12.11% | \$ 83,102 | \$ 83,975 | -1.04% |
| Ouachita | \$ 99,585 | \$ 102,722 | -3.05% | \$ 103,166 | \$ 98,654 | 4.57% |
| Perry | \$ 122,933 | \$ 152,166 | -3.05% | \$ 129,056 | \$ 130,852 | -1.37% |
| Polk | \$ 110,679 | \$ 95,623 | 15.75% | \$ 97,385 | \$ 125,334 | -22.30% |
| Pope | \$ 143,142 | \$ 118,659 | 20.63% | \$ 153,535 | \$ 135,297 | 13.48% |
| Pulaski | \$ 195,599 | \$ 195,519 | 0.04% | \$ 196,390 | \$ 164,836 | 19.14% |
| Saline | \$ 189,678 | \$ 192,336 | -1.38% | \$ 191,659 | \$ 185,596 | 3.27% |
| Sebastian | \$ 176,679 | \$ 156,591 | 12.83% | \$ 180,530 | \$ 156,474 | 15.37% |
| Sharp | \$ 95,872 | \$ 62,119 | 54.34% | \$ 86,630 | \$ 96,315 | -10.06% |
| Union | \$ 148,603 | \$ 160,435 | -7.37% | \$ 137,907 | \$ 132,269 | 4.26% |
| Van Buren | \$ 78,456 | \$ 138,179 | -43.22% | \$ 94,419 | \$ 115,895 | -18.53% |
| Washington | \$ 226,017 | \$ 217,238 | 4.04% | \$ 220,607 | \$ 217,892 | 1.25% |
| White | \$ 159,980 | \$ 141,287 | 13.23% | \$ 138,626 | \$ 133,638 | 3.73% |
| Statewide | \$184,565 | \$180,933 | 2.01% | \$181,754 | \$172,766 | 5.20% |

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